

Here for YOU!

Mutual of Omaha puts you at the center of everything they do. Here's what you can expect when you sell Mutual of Omaha Medicare supplements.



Mutual of Omaha

An Experienced Partner

Mutual of Omaha has been serving the Medicare supplement market since 1966, just after Medicare began in 1965. That means you can be confident placing your business with an experienced company:

- The second largest Med supp carrier in the country
- Rated A+ Superior by A.M. Best Company
- Over \$2.9 billion in earned premium during 2019
- More than 1.3 million policyholders through 2019

Technology for Ease of Doing Business

Mutual of Omaha continually improves technology to make it easy to submit applications, issue them quickly and provide convenience after the sale:

- Mobile quote app provides rates on the go
- Most Med supp e-Apps issue the same day they're received
- Voice and electronic signature options available on the e-App
- Temporary ID cards provided with e-Apps
- Paperless EOBs available to policyholders

Top-Notch Compensation and Incentives

Not only do you get competitive compensation, you also have an opportunity to earn some extra perks:

- Mutual Sales Leaders incentive trip to Maui in 2021
- Marketing credits to use like cash
- Med supp broker bonus opportunities

Added Benefits for You... and Your Clients

Your business is top priority. That's why Mutual of Omaha gives you direct access to underwriters and no interest on advancing. Your clients enjoy added benefits, too:

- No policy fees
- Anniversary rating with just one adjustment per year
- 12-month rate guarantee
- Rates based on age at current birthday
- Clients pick the day to pay their renewal premiums

Popular Plans

More producers sell Mutual of Omaha's Medicare supplements than any other carrier's products. Here's why:

- 12 percent household discount (available in most states)
- Competitive rates for Plan G
- High Deductible Plan G and cost-sharing Plan N
- Value adds included with the policy (Amplifon hearing discount, EyeMed vision discount and Mutually Well fitness and wellness program)
- Also available are dental insurance policies with optional vision care rider, Medicare Part D prescription drug plans, cancer and LTC plans