

Your Strong Foundation



Original Medicare benefits began in 1966. We issued our first Medicare supplement policy in 1966.

And over the course of 55 years, we grew to be the second largest Med supp carrier in the U.S. That's 1.4 million policyholders and \$3.1 billion in earned premium for 2020.

In 2017 and 2018, we launched Mutual of Omaha dental insurance and Mutual of Omaha RxSM (PDP) to help customers complete their health plan by working with one company. In 2020, we added Mutual PerksSM to help customers get more from their policy.

Mutual of Omaha is rated A+ Superior by A.M. Best Company and is a proud member of the Fortune 500 list.

Medicare Solutions Portfolio | A Blueprint for Success

Success produces success. So when choosing a carrier, you want to be confident knowing they know what works.

Our formula for your success is simple. Give people the coverage they want at competitive prices. That's it.



Medicare Supplement

Our most popular plans
Plan G • High Deductible Plan G
Cost-sharing Plan N

PLUS

- 12% household discount (available in most states)
- No policy fees
- Anniversary rating with just one adjustment per year
- 12-month rate guarantee
- Rates based on age at current birthday
- Clients pick the day to pay their renewal premiums



Mutual of Omaha Dental

Mutual Dental PreferredSM
Mutual Dental ProtectionSM

Coverage for

- Preventive services (100%)
- Basic services (varies by plan)
- Major services (50%)

PLUS

- 15% Multi-Policy Dental Discount* available
- Lowered premiums on Mutual Dental Protection (DNT5)
- Optional vision rider available
- 394,000+ provider locations



Mutual of Omaha Rx

Mutual of Omaha Rx PlusSM
Mutual of Omaha Rx PremierSM

Prescription drug coverage that delivers






- **Affordability.** Low premiums and copayments
- **Broad Coverage.** Plans designed around the medications that matter most to our members
- **Extensive Preferred Network.** Our preferred network includes: CVS, CVS-Target, Walmart as well as local and regional pharmacies

*Multi-policy discount is not available in WA, CO, NM
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More on next page




The Tools You Need

Having a blueprint is one thing. Putting it to work is another. That's why we give you the tools you need to be successful.

-  Direct access to Med supp underwriters
-  Mobile quote app for Med supp and dental
-  Quick-issue, intuitive e-Apps
 - Voice and electronic signature options
-  Online case monitoring to help you manage your business
-  Sales Support team dedicated to your success

Sky High Rewards

Engineering your own sales success takes a lot of planning, hard work and dedication. You deserve to celebrate — and enjoy — your successes. And our incentive programs are among the best in the industry!

-  Med Supp Broker Bonus program
-  Marketing credits to use like cash
-  For those high achievers, you can earn a trip to London in 2022 through Mutual Sales Leaders!

Finishing Touches

Let's face it. Clients want more than just a great plan at a fair rate. They want more. That's why we add some great enhancements* for policyholders, so they get more bang for their buck. Things like ...

- Mutually Well fitness and wellness program
- Amplifon hearing health program
- EyeMed vision discount
- Plus more discounts on useful products, services, retail and restaurants after purchase

*Where available

We are here for you

Online | MutualofOmaha.com/sales-professionals

Telephone | 800-693-6083