Historical Crediting Rates

With an Income Advantage indexed universal life insurance (IUL) policy, you have long-term life insurance protection. You also have the opportunity to accumulate cash value¹ which can be accessed through policy loans or withdrawals. This can help with needs such as supplemental college funding, retirement income or money for emergencies.

How Index Interest is Determined

Based on the performance of the S&P 500® the index interest may be credited yearly, using the annual point-to-point crediting method and the participation rates, caps and floor that apply. Premiums are moved into the index account on the 10th of every month, creating a separate one-year segment for each monthly premium payment (combined with existing segments that renew on that date). This means that up to 12 separate segments could exist at any given time for each crediting strategy.

Index Universal Life Definitions:

- Participation rate The percentage of the overall index return that will be used in the calculation of the index credit
- Cap rate The maximum interest rate used in the calculation of the index credit for each segment
- Floor The minimum interest rate used in the calculation of the index credit. Income Advantage has a O percent floor (which means policyholders' index credit will not be less than O percent due to negative market index returns)
- The participation rate, cap rate and floor are declared by the company monthly. Once a segment is created, these rates are guaranteed until the segment matures

How the annual point-to-point crediting method works.

Index Change X Participation Rate



Crediting Rate (subject to Cap and Floor)

On the anniversary of each segment, the beginning index value is compared to the ending index value. The percentage of change in the index is calculated.

- If the result is positive from the previous year, index interest will be credited to the policy, subject to the cap and the participation rate
- If the result is negative from the previous year, the index interest will be zero - the accumulation value will not decrease because of negative index performance²

Income Advantage has three index crediting strategies for you to choose from:

- 100 percent participation rate with a mid-range cap
- Higher participation rate (>100 percent) with a lower cap
- Lower participation rate (<100 percent) with no cap³

You can also choose to allocate all or a portion of your accumulation value to a fixed account. Your insurance agent/producer can help you choose which interest option – or combination of options – is the best for you, and can help you reallocate your crediting strategies in the future.



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A Mutual of Omaha Company

- ¹ The amount that may be available through loans or withdrawals, as defined in the contract.
- ² The accumulation value is, however, reduced by the amount of the policy charges deducted.
- ³ Uncapped strategy uses a reduced participation rate compared to the other crediting strategies offered.

Below is a summary of the interest rates that have been credited to actual Income Advantage IUL policies based on the performance of the S&P 500. It also includes the renewal participation and cap rates. These rates are for informational purposes only. Past performance is not indicative of future results.

| | 100% PARTICIPATION STRATEGY | | | | | | | | | | | |
|------------|-----------------------------|-----------------|-------------------|---------|----------|----------------------|----------|--|--|--|--|--|
| Segment | Beginning S&P 500 | Segment | Ending S&P 500 | S&P 500 | | Segment Crediting | Renewal | | | | | |
| Start Date | Value | End Date | Value | Change | Cap Rate | Rate | Cap Rate | | | | | |
| 1/10/2023 | 3,919.25 | 1/10/2024 | 4,783.45 | 22.05% | 10.00% | 10.00% | 10.00% | | | | | |
| 2/10/2023 | 4,090.46 | 2/10/2024 | 5,026.66 | 22.89% | 10.00% | 10.00% | 10.00% | | | | | |
| 3/10/2023 | 3,861.59 | 3/10/2024 | 5,123.69 | 32.68% | 10.00% | 10.00% | 10.00% | | | | | |
| 4/10/2023 | 4,109.11 | 4/10/2024 | 5,160.64 | 25.59% | 10.00% | 10.00% | 10.00% | | | | | |
| 5/10/2023 | 4,137.64 | 5/10/2024 | 5,222.68 | 26.22% | 10.00% | 10.00% | 10.00% | | | | | |
| 6/10/2023 | 4,298.86 | 6/10/2024 | 5,360.79 | 24.70% | 10.00% | 10.00% | 10.00% | | | | | |
| 7/10/2023 | | 7/10/2024 | | | | | | | | | | |
| 8/10/2023 | | 8/10/2024 | | | | | | | | | | |
| 9/10/2023 | | 9/10/2024 | | | | | | | | | | |
| 10/10/2023 | | 10/10/2024 | | | | | | | | | | |
| 11/10/2023 | | 11/10/2024 | | | | | | | | | | |
| 12/10/2023 | | 12/10/2024 | | | | | | | | | | |

Average crediting rate since product introduction (3/10/2016): 7.87%

| | HIGHER PARTICIPATION STRATEGY | | | | | | | | | | |
|------------|-------------------------------|-----------------|----------|---------|---------------|-----------|---------------|--|--|--|--|
| | Beginning | | Ending | | | Segment | Renewal | | | | |
| Segment | S&P 500 | Segment | S&P 500 | S&P 500 | Participation | Crediting | Participation | | | | |
| Start Date | Value | End Date | Value | Change | & Cap Rate | Rate | & Cap Rate | | | | |
| 1/10/2023 | 3,919.25 | 1/10/2024 | 4,783.45 | 22.05% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | |
| 2/10/2023 | 4,090.46 | 2/10/2024 | 5,026.66 | 22.89% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | |
| 3/10/2023 | 3,861.59 | 3/10/2024 | 5,123.69 | 32.68% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | |
| 4/10/2023 | 4,109.11 | 4/10/2024 | 5,160.64 | 25.59% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | |
| 5/10/2023 | 4,137.64 | 5/10/2024 | 5,222.68 | 26.22% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | |
| 6/10/2023 | 4,298.86 | 6/10/2024 | 5,360.79 | 24.70% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | |
| 7/10/2023 | | 7/10/2024 | | | | | | | | | |
| 8/10/2023 | | 8/10/2024 | | | | | | | | | |
| 9/10/2023 | | 9/10/2024 | | | | | | | | | |
| 10/10/2023 | | 10/10/2024 | | | | | | | | | |
| 11/10/2023 | | 11/10/2024 | | | | | | | | | |
| 12/10/2023 | | 12/10/2024 | | | | | | | | | |

Average crediting rate since product introduction (3/10/2016): 6.19%

| UNCAPPED STRATEGY | | | | | | | | | | | |
|-------------------|----------------------|-----------------|-------------------|---------|---------------|----------------------|--------------------------|--|--|--|--|
| Segment | Beginning S&P 500 | Segment | Ending S&P 500 | S&P 500 | Participation | Segment Crediting | Renewal Participation | | | | |
| Start Date | Value | End Date | Value | Change | Rate | Rate | Rate | | | | |
| 1/10/2023 | 3,919.25 | 1/10/2024 | 4,783.45 | 22.05% | 50% | 11.03% | 50% | | | | |
| 2/10/2023 | 4,090.46 | 2/10/2024 | 5,026.66 | 22.89% | 50% | 11.44% | 60% | | | | |
| 3/10/2023 | 3,861.59 | 3/10/2024 | 5,123.69 | 32.68% | 50% | 16.34% | 60% | | | | |
| 4/10/2023 | 4,109.11 | 4/10/2024 | 5,160.64 | 25.59% | 50% | 12.80% | 60% | | | | |
| 5/10/2023 | 4,137.64 | 5/10/2024 | 5,222.68 | 26.22% | 50% | 13.11% | 60% | | | | |
| 6/10/2023 | 4,298.86 | 6/10/2024 | 5,360.79 | 24.70% | 50% | 12.35% | 60% | | | | |
| 7/10/2023 | | 7/10/2024 | | | | | | | | | |
| 8/10/2023 | | 8/10/2024 | | | | | | | | | |
| 9/10/2023 | | 9/10/2024 | | | | | | | | | |
| 10/10/2023 | | 10/10/2024 | | | | | | | | | |
| 11/10/2023 | | 11/10/2024 | | | | | | | | | |
| 12/10/2023 | | 12/10/2024 | | | | | | | | | |

Average crediting rate since product introduction (3/10/2016): 8.05%

Below is a summary of the interest rates that have been credited to actual Income Advantage IUL policies based on the performance of the S&P 500. It also includes the renewal participation and cap rates. These rates are for informational purposes only. Past performance is not indicative of future results.

| | 100% PARTICIPATION STRATEGY | | | | | | | | | | | |
|------------|-----------------------------|------------|-------------------|----------|----------|----------------------|----------|--|--|--|--|--|
| Segment | Beginning S&P 500 | Segment | Ending S&P 500 | S&P 500 | | Segment Crediting | Renewal | | | | | |
| Start Date | Value | End Date | Value | Change | Cap Rate | Rate | Cap Rate | | | | | |
| 1/10/2022 | 4,670.29 | 1/10/2023 | 3,919.25 | (16.08%) | 10.00% | 0.00% | 10.00% | | | | | |
| 2/10/2022 | 4,504.08 | 2/10/2023 | 4,090.46 | (9.18%) | 10.00% | 0.00% | 10.00% | | | | | |
| 3/10/2022 | 4,259.52 | 3/10/2023 | 3,861.59 | (9.34%) | 10.00% | 0.00% | 10.00% | | | | | |
| 4/10/2022 | 4,488.28 | 4/10/2023 | 4,109.11 | (8.45%) | 10.00% | 0.00% | 10.00% | | | | | |
| 5/10/2022 | 4,001.05 | 5/10/2023 | 4,137.64 | 3.41% | 10.00% | 3.41% | 10.00% | | | | | |
| 6/10/2022 | 3,900.86 | 6/10/2023 | 4,298.86 | 10.20% | 10.00% | 10.00% | 10.00% | | | | | |
| 7/10/2022 | 3,899.38 | 7/10/2023 | 4,409.53 | 13.08% | 10.00% | 10.00% | 10.00% | | | | | |
| 8/10/2022 | 4,210.24 | 8/10/2023 | 4,468.83 | 6.14% | 10.00% | 6.14% | 10.00% | | | | | |
| 9/10/2022 | 4,067.36 | 9/10/2023 | 4,457.49 | 9.59% | 10.00% | 9.59% | 10.00% | | | | | |
| 10/10/2022 | 3,612.39 | 10/10/2023 | 4,358.24 | 20.65% | 10.00% | 10.00% | 10.00% | | | | | |
| 11/10/2022 | 3,956.37 | 11/10/2023 | 4,415.24 | 11.60% | 10.00% | 10.00% | 10.00% | | | | | |
| 12/10/2022 | 3,934.38 | 12/10/2023 | 4,604.37 | 17.03% | 10.00% | 10.00% | 10.00% | | | | | |

Average crediting rate since product introduction (3/10/2016): 7.71%

| | HIGHER PARTICIPATION STRATEGY | | | | | | | | | | | |
|------------|-------------------------------|-----------------|----------|----------|---------------|-----------|---------------|--|--|--|--|--|
| | Beginning | | Ending | | | Segment | Renewal | | | | | |
| Segment | S&P 500 | Segment | S&P 500 | S&P 500 | Participation | Crediting | Participation | | | | | |
| Start Date | Value | End Date | Value | Change | & Cap Rate | Rate | & Cap Rate | | | | | |
| 1/10/2022 | 4,670.29 | 1/10/2023 | 3,919.25 | (16.08%) | 140% / 7.00% | 0.00% | 140% / 7.00% | | | | | |
| 2/10/2022 | 4,504.08 | 2/10/2023 | 4,090.46 | (9.18%) | 140% / 7.00% | 0.00% | 140% / 7.00% | | | | | |
| 3/10/2022 | 4,259.52 | 3/10/2023 | 3,861.59 | (9.34%) | 140% / 7.00% | 0.00% | 140% / 7.00% | | | | | |
| 4/10/2022 | 4,488.28 | 4/10/2023 | 4,109.11 | (8.45%) | 140% / 7.00% | 0.00% | 140% / 7.00% | | | | | |
| 5/10/2022 | 4,001.05 | 5/10/2023 | 4,137.64 | 3.41% | 140% / 7.00% | 4.78% | 140% / 7.00% | | | | | |
| 6/10/2022 | 3,900.86 | 6/10/2023 | 4,298.86 | 10.20% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | | |
| 7/10/2022 | 3,899.38 | 7/10/2023 | 4,409.53 | 13.08% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | | |
| 8/10/2022 | 4,210.24 | 8/10/2023 | 4,468.83 | 6.14% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | | |
| 9/10/2022 | 4,067.36 | 9/10/2023 | 4,457.49 | 9.59% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | | |
| 10/10/2022 | 3,612.39 | 10/10/2023 | 4,358.24 | 20.65% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | | |
| 11/10/2022 | 3,956.37 | 11/10/2023 | 4,415.24 | 11.60% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | | |
| 12/10/2022 | 3,934.38 | 12/10/2023 | 4,604.37 | 17.03% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | | |

Average crediting rate since product introduction (3/10/2016): 6.13%

| | UNCAPPED STRATEGY | | | | | | | | | | |
|------------|----------------------|-----------------|-------------------|----------|---------------|----------------------|--------------------------|--|--|--|--|
| Segment | Beginning S&P 500 | Segment | Ending S&P 500 | S&P 500 | Participation | Segment Crediting | Renewal Participation | | | | |
| Start Date | Value | End Date | Value | Change | Rate | Rate | Rate | | | | |
| 1/10/2022 | 4,670.29 | 1/10/2023 | 3,919.25 | (16.08%) | 50% | 0.00% | 50% | | | | |
| 2/10/2022 | 4,504.08 | 2/10/2023 | 4,090.46 | (9.18%) | 50% | 0.00% | 50% | | | | |
| 3/10/2022 | 4,259.52 | 3/10/2023 | 3,861.59 | (9.34%) | 50% | 0.00% | 50% | | | | |
| 4/10/2022 | 4,488.28 | 4/10/2023 | 4,109.11 | (8.45%) | 50% | 0.00% | 50% | | | | |
| 5/10/2022 | 4,001.05 | 5/10/2023 | 4,137.64 | 3.41% | 50% | 1.71% | 50% | | | | |
| 6/10/2022 | 3,900.86 | 6/10/2023 | 4,298.86 | 10.20% | 50% | 5.10% | 50% | | | | |
| 7/10/2022 | 3,899.38 | 7/10/2023 | 4,409.53 | 13.08% | 50% | 6.54% | 50% | | | | |
| 8/10/2022 | 4,210.24 | 8/10/2023 | 4,468.83 | 6.14% | 50% | 3.07% | 50% | | | | |
| 9/10/2022 | 4,067.36 | 9/10/2023 | 4,457.49 | 9.59% | 50% | 4.80% | 50% | | | | |
| 10/10/2022 | 3,612.39 | 10/10/2023 | 4,358.24 | 20.65% | 50% | 10.32% | 50% | | | | |
| 11/10/2022 | 3,956.37 | 11/10/2023 | 4,415.24 | 11.60% | 50% | 5.80% | 50% | | | | |
| 12/10/2022 | 3,934.38 | 12/10/2023 | 4,604.37 | 17.03% | 50% | 8.51% | 50% | | | | |

Average crediting rate since product introduction (3/10/2016): 7.69%

Below is a summary of the interest rates that have been credited to actual Income Advantage IUL policies based on the performance of the S&P 500. It also includes the renewal participation and cap rates. These rates are for informational purposes only. Past performance is not indicative of future results.

| | 100% PARTICIPATION STRATEGY | | | | | | | | | | |
|------------|-----------------------------|------------|-------------------|----------|----------|----------------------|----------|--|--|--|--|
| Segment | Beginning S&P 500 | Segment | Ending S&P 500 | S&P 500 | | Segment Crediting | Renewal | | | | |
| Start Date | Value | End Date | Value | Change | Cap Rate | Rate | Cap Rate | | | | |
| 1/10/2021 | 3,824.68 | 1/10/2022 | 4,670.29 | 22.11% | 10.00% | 10.00% | 10.00% | | | | |
| 2/10/2021 | 3,909.88 | 2/10/2022 | 4,504.08 | 15.20% | 10.00% | 10.00% | 10.00% | | | | |
| 3/10/2021 | 3,898.81 | 3/10/2022 | 4,259.52 | 9.25% | 10.00% | 9.25% | 10.00% | | | | |
| 4/10/2021 | 4,128.80 | 4/10/2022 | 4,488.28 | 8.71% | 10.00% | 8.71% | 10.00% | | | | |
| 5/10/2021 | 4,188.43 | 5/10/2022 | 4,001.15 | (4.47%) | 10.00% | 0.00% | 10.00% | | | | |
| 6/10/2021 | 4,239.18 | 6/10/2022 | 3,900.86 | (7.98%) | 10.00% | 0.00% | 10.00% | | | | |
| 7/10/2021 | 4,369.55 | 7/10/2022 | 3,899.38 | (10.76%) | 10.00% | 0.00% | 10.00% | | | | |
| 8/10/2021 | 4,436.75 | 8/10/2022 | 4,210.24 | (5.11%) | 10.00% | 0.00% | 10.00% | | | | |
| 9/10/2021 | 4,458.58 | 9/10/2022 | 4,067.36 | (8.77%) | 10.00% | 0.00% | 10.00% | | | | |
| 10/10/2021 | 4,391.34 | 10/10/2022 | 3,612.39 | (17.74%) | 10.00% | 0.00% | 10.00% | | | | |
| 11/10/2021 | 4,646.71 | 11/10/2022 | 3,956.37 | (14.86%) | 10.00% | 0.00% | 10.00% | | | | |
| 12/10/2021 | 4,712.02 | 12/10/2022 | 3,934.38 | (16.50%) | 10.00% | 0.00% | 10.00% | | | | |

Average crediting rate since product introduction (3/10/2016): 8.05%

| | HIGHER PARTICIPATION STRATEGY | | | | | | | | | | | |
|------------|-------------------------------|------------|-------------------|----------|---------------|----------------------|--------------------------|--|--|--|--|--|
| Segment | Beginning S&P 500 | Segment | Ending S&P 500 | S&P 500 | Participation | Segment Crediting | Renewal Participation | | | | | |
| Start Date | Value | End Date | Value | Change | & Cap Rate | Rate | & Cap Rate | | | | | |
| 1/10/2021 | 3,824.68 | 1/10/2022 | 4,670.29 | 22.11% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | | |
| 2/10/2021 | 3,909.88 | 2/10/2022 | 4,504.08 | 15.20% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | | |
| 3/10/2021 | 3,898.81 | 3/10/2022 | 4,259.52 | 9.25% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | | |
| 4/10/2021 | 4,128.80 | 4/10/2022 | 4,488.28 | 8.71% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | | |
| 5/10/2021 | 4,188.43 | 5/10/2022 | 4,001.15 | (4.47%) | 140% / 7.00% | 0.00% | 140% / 7.00% | | | | | |
| 6/10/2021 | 4,239.18 | 6/10/2022 | 3,900.86 | (7.98%) | 140% / 7.00% | 0.00% | 140% / 7.00% | | | | | |
| 7/10/2021 | 4,369.55 | 7/10/2022 | 3,899.38 | (10.76%) | 140% / 7.00% | 0.00% | 140% / 7.00% | | | | | |
| 8/10/2021 | 4,436.75 | 8/10/2022 | 4,210.24 | (5.11%) | 140% / 7.00% | 0.00% | 140% / 7.00% | | | | | |
| 9/10/2021 | 4,458.58 | 9/10/2022 | 4,067.36 | (8.77%) | 140% / 7.00% | 0.00% | 140% / 7.00% | | | | | |
| 10/10/2021 | 4,391.34 | 10/10/2022 | 3,612.39 | (17.74%) | 140% / 7.00% | 0.00% | 140% / 7.00% | | | | | |
| 11/10/2021 | 4,646.71 | 11/10/2022 | 3,956.37 | (14.86%) | 140% / 7.00% | 0.00% | 140% / 7.00% | | | | | |
| 12/10/2021 | 4,712.02 | 12/10/2022 | 3,934.38 | (16.50%) | 140% / 7.00% | 0.00% | 140% / 7.00% | | | | | |

Average crediting rate since product introduction (3/10/2016): 6.42%

| | UNCAPPED STRATEGY | | | | | | | | | | |
|------------|-------------------|-----------------|----------|----------|---------------|-----------|---------------|--|--|--|--|
| | Beginning | | Ending | | | Segment | Renewal | | | | |
| Segment | S&P 500 | Segment | S&P 500 | S&P 500 | Participation | Crediting | Participation | | | | |
| Start Date | Value | End Date | Value | Change | Rate | Rate | Rate | | | | |
| 1/10/2021 | 3,824.68 | 1/10/2022 | 4,670.29 | 22.11% | 50% | 11.05% | 50% | | | | |
| 2/10/2021 | 3,909.88 | 2/10/2022 | 4,504.08 | 15.20% | 50% | 7.60% | 50% | | | | |
| 3/10/2021 | 3,898.81 | 3/10/2022 | 4,259.52 | 9.25% | 50% | 4.63% | 50% | | | | |
| 4/10/2021 | 4,128.80 | 4/10/2022 | 4,488.28 | 8.71% | 50% | 4.35% | 50% | | | | |
| 5/10/2021 | 4,188.43 | 5/10/2022 | 4,001.15 | (4.47%) | 50% | 0.00% | 50% | | | | |
| 6/10/2021 | 4,239.18 | 6/10/2022 | 3,900.86 | (7.98%) | 50% | 0.00% | 50% | | | | |
| 7/10/2021 | 4,369.55 | 7/10/2022 | 3,899.38 | (10.76%) | 50% | 0.00% | 50% | | | | |
| 8/10/2021 | 4,436.75 | 8/10/2022 | 4,210.24 | (5.11%) | 50% | 0.00% | 50% | | | | |
| 9/10/2021 | 4,458.58 | 9/10/2022 | 4,067.36 | (8.77%) | 50% | 0.00% | 50% | | | | |
| 10/10/2021 | 4,391.34 | 10/10/2022 | 3,612.39 | (17.74%) | 50% | 0.00% | 50% | | | | |
| 11/10/2021 | 4,646.71 | 11/10/2022 | 3,956.37 | (14.86%) | 50% | 0.00% | 50% | | | | |
| 12/10/2021 | 4,712.02 | 12/10/2022 | 3,934.38 | (16.50%) | 50% | 0.00% | 50% | | | | |

Average crediting rate since product introduction (3/10/2016): 8.37%

Below is a summary of the interest rates that have been credited to actual Income Advantage IUL policies based on the performance of the S&P 500. It also includes the renewal participation and cap rates. These rates are for informational purposes only. Past performance is not indicative of future results.

| | 100% PARTICIPATION STRATEGY | | | | | | | | | | | |
|------------|-----------------------------|------------|-------------------|---------|----------|----------------------|----------|--|--|--|--|--|
| Segment | Beginning S&P 500 | Segment | Ending S&P 500 | S&P 500 | | Segment Crediting | Renewal | | | | | |
| Start Date | Value | End Date | Value | Change | Cap Rate | Rate | Cap Rate | | | | | |
| 1/10/2020 | 3,265.35 | 1/10/2021 | 3,824.68 | 17.10% | 11.00% | 11.00% | 10.00% | | | | | |
| 2/10/2020 | 3,352.09 | 2/10/2021 | 3,909.88 | 16.64% | 11.00% | 11.00% | 10.00% | | | | | |
| 3/10/2020 | 2,882.23 | 3/10/2021 | 3,898.81 | 35.27% | 11.00% | 11.00% | 10.00% | | | | | |
| 4/10/2020 | 2,789.82 | 4/10/2021 | 4,128.80 | 48.00% | 11.00% | 11.00% | 10.00% | | | | | |
| 5/10/2020 | 2,929.80 | 5/10/2021 | 4,188.43 | 42.96% | 10.50% | 10.50% | 10.00% | | | | | |
| 6/10/2020 | 3,190.14 | 6/10/2021 | 4,239.18 | 32.88% | 10.50% | 10.50% | 10.00% | | | | | |
| 7/10/2020 | 3,185.04 | 7/10/2021 | 4,369.55 | 37.19% | 10.50% | 10.50% | 10.00% | | | | | |
| 8/10/2020 | 3,360.47 | 8/10/2021 | 4,436.75 | 32.03% | 10.50% | 10.50% | 10.00% | | | | | |
| 9/10/2020 | 3,339.19 | 9/10/2021 | 4,458.58 | 33.52% | 10.50% | 10.50% | 10.00% | | | | | |
| 10/10/2020 | 3,477.14 | 10/10/2021 | 4,391.34 | 26.29% | 10.50% | 10.50% | 10.00% | | | | | |
| 11/10/2020 | 3,545.53 | 11/10/2021 | 4,646.71 | 31.06% | 10.00% | 10.00% | 10.00% | | | | | |
| 12/10/2020 | 3,668.10 | 12/10/2021 | 4,712.02 | 28.46% | 10.00% | 10.00% | 10.00% | | | | | |

Average crediting rate since product introduction (3/10/2016): 9.12%

| | HIGHER PARTICIPATION STRATEGY | | | | | | | | | | |
|------------|-------------------------------|-----------------|----------|---------|---------------|-----------|---------------|--|--|--|--|
| | Beginning | | Ending | | | Segment | Renewal | | | | |
| Segment | S&P 500 | Segment | S&P 500 | S&P 500 | Participation | Crediting | Participation | | | | |
| Start Date | Value | End Date | Value | Change | & Cap Rate | Rate | & Cap Rate | | | | |
| 1/10/2020 | 3,265.35 | 1/10/2021 | 3,824.68 | 17.10% | 140% / 8.00% | 8.00% | 140% / 7.00% | | | | |
| 2/10/2020 | 3,352.09 | 2/10/2021 | 3,909.88 | 16.64% | 140% / 8.00% | 8.00% | 140% / 7.00% | | | | |
| 3/10/2020 | 2,882.23 | 3/10/2021 | 3,898.81 | 35.27% | 140% / 8.00% | 8.00% | 140% / 7.00% | | | | |
| 4/10/2020 | 2,789.82 | 4/10/2021 | 4,128.80 | 48.00% | 140% / 8.00% | 8.00% | 140% / 7.00% | | | | |
| 5/10/2020 | 2,929.80 | 5/10/2021 | 4,188.43 | 42.96% | 140% / 7.50% | 7.50% | 140% / 7.00% | | | | |
| 6/10/2020 | 3,190.14 | 6/10/2021 | 4,239.18 | 32.88% | 140% / 7.50% | 7.50% | 140% / 7.00% | | | | |
| 7/10/2020 | 3,185.04 | 7/10/2021 | 4,369.55 | 37.19% | 140% / 7.50% | 7.50% | 140% / 7.00% | | | | |
| 8/10/2020 | 3,360.47 | 8/10/2021 | 4,436.75 | 32.03% | 140% / 7.50% | 7.50% | 140% / 7.00% | | | | |
| 9/10/2020 | 3,339.19 | 9/10/2021 | 4,458.58 | 33.52% | 140% / 7.50% | 7.50% | 140% / 7.00% | | | | |
| 10/10/2020 | 3,477.14 | 10/10/2021 | 4,391.34 | 26.29% | 140% / 7.50% | 7.50% | 140% / 7.00% | | | | |
| 11/10/2020 | 3,545.53 | 11/10/2021 | 4,646.71 | 31.06% | 140% / 7.00% | 7.00% | 140% / 7.00% | | | | |
| 12/10/2020 | 3,668.10 | 12/10/2021 | 4,712.02 | 28.46% | 140% / 7.00% | 7.00% | 140%/ 7.00% | | | | |

Average crediting rate since product introduction (3/10/2016): 7.30%

| | UNCAPPED STRATEGY | | | | | | | | | | | |
|------------|-------------------|-----------------|----------|---------|---------------|-----------|---------------|--|--|--|--|--|
| | Beginning | | Ending | | | Segment | Renewal | | | | | |
| Segment | S&P 500 | Segment | S&P 500 | S&P 500 | Participation | Crediting | Participation | | | | | |
| Start Date | Value | End Date | Value | Change | Rate | Rate | Rate | | | | | |
| 1/10/2020 | 3,265.35 | 1/10/2021 | 3,824.68 | 17.10% | 60% | 10.28% | 50% | | | | | |
| 2/10/2020 | 3,352.09 | 2/10/2021 | 3,909.88 | 16.64% | 60% | 9.98% | 50% | | | | | |
| 3/10/2020 | 2,882.23 | 3/10/2021 | 3,898.81 | 35.27% | 60% | 21.16% | 50% | | | | | |
| 4/10/2020 | 2,789.82 | 4/10/2021 | 4,128.80 | 48.00% | 60% | 28.80% | 50% | | | | | |
| 5/10/2020 | 2,929.80 | 5/10/2021 | 4,188.43 | 42.96% | 55% | 23.63% | 50% | | | | | |
| 6/10/2020 | 3,190.14 | 6/10/2021 | 4,239.18 | 32.88% | 55% | 18.09% | 50% | | | | | |
| 7/10/2020 | 3,185.04 | 7/10/2021 | 4,369.55 | 37.19% | 55% | 20.45% | 50% | | | | | |
| 8/10/2020 | 3,360.47 | 8/10/2021 | 4,436.75 | 32.03% | 55% | 17.62% | 50% | | | | | |
| 9/10/2020 | 3,339.19 | 9/10/2021 | 4,458.58 | 33.52% | 55% | 18.44% | 50% | | | | | |
| 10/10/2020 | 3,477.14 | 10/10/2021 | 4,391.34 | 26.29% | 55% | 14.46% | 50% | | | | | |
| 11/10/2020 | 3,545.53 | 11/10/2021 | 4,646.71 | 31.06% | 50% | 15.53% | 50% | | | | | |
| 12/10/2020 | 3,668.10 | 12/10/2021 | 4,712.02 | 28.46% | 50% | 14.23% | 50% | | | | | |

Average crediting rate since product introduction (3/10/2016): 9.69%

| | 100% PARTICIPATION STRATEGY | | | | | | | | | | | |
|------------|-----------------------------|------------|-------------------|---------|----------|----------------------|----------|--|--|--|--|--|
| Segment | Beginning S&P 500 | Segment | Ending S&P 500 | S&P 500 | | Segment Crediting | Renewal | | | | | |
| Start Date | Value | End Date | Value | Change | Cap Rate | Rate | Cap Rate | | | | | |
| 1/10/2019 | 2,596.64 | 1/10/2020 | 3,265.35 | 25.75% | 11.50% | 11.50% | 11.00% | | | | | |
| 2/10/2019 | 2,707.88 | 2/10/2020 | 3,352.09 | 23.79% | 11.50% | 11.50% | 11.00% | | | | | |
| 3/10/2019 | 2,743.07 | 3/10/2020 | 2,882.23 | 5.07% | 11.50% | 5.07% | 11.00% | | | | | |
| 4/10/2019 | 2,888.21 | 4/10/2020 | 2,789.82 | (3.40%) | 11.50% | 0.00% | 11.00% | | | | | |
| 5/10/2019 | 2,881.40 | 5/10/2020 | 2,929.80 | 1.68% | 11.50% | 1.68% | 10.50% | | | | | |
| 6/10/2019 | 2,886.73 | 6/10/2020 | 3,190.14 | 10.51% | 11.50% | 10.51% | 10.50% | | | | | |
| 7/10/2019 | 2,993.07 | 7/10/2020 | 3,185.04 | 6.41% | 11.50% | 6.41% | 10.50% | | | | | |
| 8/10/2019 | 2,918.65 | 8/10/2020 | 3,360.47 | 15.14% | 11.50% | 11.50% | 10.50% | | | | | |
| 9/10/2019 | 2,979.39 | 9/10/2020 | 3,339.19 | 12.08% | 11.50% | 11.50% | 10.50% | | | | | |
| 10/10/2019 | 2,938.13 | 10/10/2020 | 3,477.14 | 18.35% | 11.50% | 11.50% | 10.50% | | | | | |
| 11/10/2019 | 3,093.08 | 11/10/2020 | 3,545.53 | 14.63% | 11.00% | 11.00% | 10.00% | | | | | |
| 12/10/2019 | 3,132.52 | 12/10/2020 | 3,668.10 | 17.10% | 11.00% | 11.00% | 10.00% | | | | | |

| | HIGHER PARTICIPATION STRATEGY | | | | | | | | | | |
|------------|-------------------------------|-----------------|----------|---------|---------------|-----------|---------------|--|--|--|--|
| | Beginning | | Ending | | | Segment | Renewal | | | | |
| Segment | S&P 500 | Segment | S&P 500 | S&P 500 | Participation | Crediting | Participation | | | | |
| Start Date | Value | End Date | Value | Change | & Cap Rate | Rate | & Cap Rate | | | | |
| 1/10/2019 | 2,596.64 | 1/10/2020 | 3,265.35 | 25.75% | 140% / 8.50% | 8.50% | 140% / 8.00% | | | | |
| 2/10/2019 | 2,707.88 | 2/10/2020 | 3,352.09 | 23.79% | 140% / 8.50% | 8.50% | 140% / 8.00% | | | | |
| 3/10/2019 | 2,743.07 | 3/10/2020 | 2,882.23 | 5.07% | 140% / 8.50% | 7.10% | 140% / 8.00% | | | | |
| 4/10/2019 | 2,888.21 | 4/10/2020 | 2,789.82 | (3.40%) | 140% / 8.50% | 0.00% | 140% / 8.00% | | | | |
| 5/10/2019 | 2,881.40 | 5/10/2020 | 2,929.80 | 1.68% | 140% / 8.50% | 2.35% | 140% / 7.50% | | | | |
| 6/10/2019 | 2,886.73 | 6/10/2020 | 3,190.14 | 10.51% | 140% / 8.50% | 8.50% | 140% / 7.50% | | | | |
| 7/10/2019 | 2,993.07 | 7/10/2020 | 3,185.04 | 6.41% | 140% / 8.50% | 8.50% | 140% / 7.50% | | | | |
| 8/10/2019 | 2,918.65 | 8/10/2020 | 3,360.47 | 15.14% | 140% / 8.50% | 8.50% | 140% / 7.50% | | | | |
| 9/10/2019 | 2,979.39 | 9/10/2020 | 3,339.19 | 12.08% | 140% / 8.50% | 8.50% | 140% / 7.50% | | | | |
| 10/10/2019 | 2,938.13 | 10/10/2020 | 3,477.14 | 18.35% | 140% / 8.50% | 8.50% | 140% / 7.50% | | | | |
| 11/10/2019 | 3,093.08 | 11/10/2020 | 3,545.53 | 14.63% | 140% / 8.00% | 8.00% | 140% / 7.00% | | | | |
| 12/10/2019 | 3,132.52 | 12/10/2020 | 3,668.10 | 17.10% | 140% / 8.00% | 8.00% | 140% / 7.00% | | | | |

| | | | UNCAPPE | D STRATEC | GY Y | | |
|------------|----------------------|------------|-------------------|-----------|---------------|----------------------|--------------------------|
| Segment | Beginning S&P 500 | Segment | Ending S&P 500 | S&P 500 | Participation | Segment Crediting | Renewal Participation |
| Start Date | Value | End Date | Value | Change | Rate | Rate | Rate |
| 1/10/2019 | 2,596.64 | 1/10/2020 | 3,265.35 | 25.75% | 65% | 16.74% | 60% |
| 2/10/2019 | 2,707.88 | 2/10/2020 | 3,352.09 | 23.79% | 65% | 15.46% | 60% |
| 3/10/2019 | 2,743.07 | 3/10/2020 | 2,882.23 | 5.07% | 65% | 3.30% | 60% |
| 4/10/2019 | 2,888.21 | 4/10/2020 | 2,789.82 | (3.40%) | 65% | 0.00% | 60% |
| 5/10/2019 | 2,881.40 | 5/10/2020 | 2,929.80 | 1.68% | 65% | 1.09% | 55% |
| 6/10/2019 | 2,886.73 | 6/10/2020 | 3,190.14 | 10.51% | 65% | 6.83% | 55% |
| 7/10/2019 | 2,993.07 | 7/10/2020 | 3,185.04 | 6.41% | 65% | 4.17% | 55% |
| 8/10/2019 | 2,918.65 | 8/10/2020 | 3,360.47 | 15.14% | 65% | 9.84% | 55% |
| 9/10/2019 | 2,979.39 | 9/10/2020 | 3,339.19 | 12.08% | 65% | 7.85% | 55% |
| 10/10/2019 | 2,938.13 | 10/10/2020 | 3,477.14 | 18.35% | 65% | 11.92% | 55% |
| 11/10/2019 | 3,093.08 | 11/10/2020 | 3,545.53 | 14.63% | 60% | 8.78% | 50% |
| 12/10/2019 | 3,132.52 | 12/10/2020 | 3,668.10 | 17.10% | 60% | 10.26% | 50% |

| | 100% PARTICIPATION STRATEGY | | | | | | | | | | | |
|------------|-----------------------------|-----------------|----------|---------|----------|-----------|----------|--|--|--|--|--|
| | Beginning | | Ending | | | Segment | | | | | | |
| Segment | S&P 500 | Segment | S&P 500 | S&P 500 | | Crediting | Renewal | | | | | |
| Start Date | Value | End Date | Value | Change | Cap Rate | Rate | Cap Rate | | | | | |
| 1/10/2018 | 2,748.23 | 1/10/2019 | 2,596.64 | (5.52%) | 11.50% | 0.00% | 11.50% | | | | | |
| 2/10/2018 | 2,619.55 | 2/10/2019 | 2,707.88 | 3.37% | 11.50% | 3.37% | 11.50% | | | | | |
| 3/10/2018 | 2,786.57 | 3/10/2019 | 2,743.07 | (1.59%) | 11.50% | 0.00% | 11.50% | | | | | |
| 4/10/2018 | 2,656.87 | 4/10/2019 | 2,888.21 | 8.71% | 11.50% | 8.71% | 11.50% | | | | | |
| 5/10/2018 | 2,723.07 | 5/10/2019 | 2,881.40 | 5.81% | 11.50% | 5.81% | 11.50% | | | | | |
| 6/10/2018 | 2,779.03 | 6/10/2019 | 2,886.73 | 3.88% | 11.50% | 3.88% | 11.50% | | | | | |
| 7/10/2018 | 2,793.84 | 7/10/2019 | 2,993.07 | 7.13% | 11.50% | 7.13% | 11.50% | | | | | |
| 8/10/2018 | 2,833.28 | 8/10/2019 | 2,918.65 | 3.01% | 11.50% | 3.01% | 11.50% | | | | | |
| 9/10/2018 | 2,877.13 | 9/10/2019 | 2,979.39 | 3.55% | 11.50% | 3.55% | 11.50% | | | | | |
| 10/10/2018 | 2,785.68 | 10/10/2019 | 2,938.13 | 5.47% | 11.50% | 5.47% | 11.50% | | | | | |
| 11/10/2018 | 2,781.01 | 11/10/2019 | 3,093.08 | 11.22% | 11.50% | 11.22% | 11.00% | | | | | |
| 12/10/2018 | 2,637.72 | 12/10/2019 | 3,132.52 | 18.80% | 11.50% | 11.50% | 11.00% | | | | | |

| | HIGHER PARTICIPATION STRATEGY | | | | | | | | | | |
|------------|-------------------------------|-----------------|----------|---------|---------------|-----------|---------------|--|--|--|--|
| | Beginning | | Ending | | | Segment | Renewal | | | | |
| Segment | S&P 500 | Segment | S&P 500 | S&P 500 | Participation | Crediting | Participation | | | | |
| Start Date | Value | End Date | Value | Change | & Cap Rate | Rate | & Cap Rate | | | | |
| 1/10/2018 | 2,748.23 | 1/10/2019 | 2,596.64 | (5.52%) | 140% / 8.50% | 0.00% | 140% / 8.50% | | | | |
| 2/10/2018 | 2,619.55 | 2/10/2019 | 2,707.88 | 3.37% | 140% / 8.50% | 4.72% | 140% / 8.50% | | | | |
| 3/10/2018 | 2,786.57 | 3/10/2019 | 2,743.07 | (1.59%) | 140% / 8.50% | 0.00% | 140% / 8.50% | | | | |
| 4/10/2018 | 2,656.87 | 4/10/2019 | 2,888.21 | 8.71% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 5/10/2018 | 2,723.07 | 5/10/2019 | 2,881.40 | 5.81% | 140% / 8.50% | 8.13% | 140% / 8.50% | | | | |
| 6/10/2018 | 2,779.03 | 6/10/2019 | 2,886.73 | 3.88% | 140% / 8.50% | 5.43% | 140% / 8.50% | | | | |
| 7/10/2018 | 2,793.84 | 7/10/2019 | 2,993.07 | 7.13% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 8/10/2018 | 2,833.28 | 8/10/2019 | 2,918.65 | 3.01% | 140% / 8.50% | 4.21% | 140% / 8.50% | | | | |
| 9/10/2018 | 2,877.13 | 9/10/2019 | 2,979.39 | 3.55% | 140% / 8.50% | 4.98% | 140% / 8.50% | | | | |
| 10/10/2018 | 2,785.68 | 10/10/2019 | 2,938.13 | 5.47% | 140% / 8.50% | 7.66% | 140% / 8.50% | | | | |
| 11/10/2018 | 2,781.01 | 11/10/2019 | 3,093.08 | 11.22% | 140% / 8.50% | 8.50% | 140% / 8.00% | | | | |
| 12/10/2018 | 2,637.72 | 12/10/2019 | 3,132.52 | 18.80% | 140% / 8.50% | 8.50% | 140% / 8.00% | | | | |

| | UNCAPPED STRATEGY | | | | | | | | | | |
|-----------------------|-------------------------------|---------------------|----------------------------|-------------------|-----------------------|------------------------------|----------------------------------|--|--|--|--|
| Segment Start Date | Beginning S&P 500 Value | Segment End Date | Ending S&P 500 Value | S&P 500 Change | Participation Rate | Segment Crediting Rate | Renewal Participation Rate | | | | |
| 1/10/2018 | 2,748.23 | 1/10/2019 | 2,596.64 | (5.52%) | 65% | 0.00% | 65% | | | | |
| 2/10/2018 | 2,619.55 | 2/10/2019 | 2,707.88 | 3.37% | 65% | 2.19% | 65% | | | | |
| 3/10/2018 | 2,786.57 | 3/10/2019 | 2,743.07 | (1.59%) | 65% | 0.00% | 65% | | | | |
| 4/10/2018 | 2,656.87 | 4/10/2019 | 2,888.21 | 8.71% | 65% | 5.66% | 65% | | | | |
| 5/10/2018 | 2,723.07 | 5/10/2019 | 2,881.40 | 5.81% | 65% | 3.78% | 65% | | | | |
| 6/10/2018 | 2,779.03 | 6/10/2019 | 2,886.73 | 3.88% | 65% | 2.52% | 65% | | | | |
| 7/10/2018 | 2,793.84 | 7/10/2019 | 2,993.07 | 7.13% | 65% | 4.63% | 65% | | | | |
| 8/10/2018 | 2,833.28 | 8/10/2019 | 2,918.65 | 3.01% | 65% | 1.96% | 65% | | | | |
| 9/10/2018 | 2,877.13 | 9/10/2019 | 2,979.39 | 3.55% | 65% | 2.31% | 65% | | | | |
| 10/10/2018 | 2,785.68 | 10/10/2019 | 2,938.13 | 5.47% | 65% | 3.56% | 65% | | | | |
| 11/10/2018 | 2,781.01 | 11/10/2019 | 3,093.08 | 11.22% | 65% | 7.29% | 60% | | | | |
| 12/10/2018 | 2,637.72 | 12/10/2019 | 3,132.52 | 18.80% | 65% | 12.19% | 60% | | | | |

| | 100% PARTICIPATION STRATEGY | | | | | | | | | | | |
|------------|-----------------------------|-----------------|----------|---------|----------|-----------|----------|--|--|--|--|--|
| | Beginning | | Ending | | | Segment | | | | | | |
| Segment | S&P 500 | Segment | S&P 500 | S&P 500 | | Crediting | Renewal | | | | | |
| Start Date | Value | End Date | Value | Change | Cap Rate | Rate | Cap Rate | | | | | |
| 1/10/2017 | 2,268.90 | 1/10/2018 | 2,748.23 | 21.13% | 11.50% | 11.50% | 11.50% | | | | | |
| 2/10/2017 | 2,316.10 | 2/10/2018 | 2,619.55 | 13.10% | 11.50% | 11.50% | 11.50% | | | | | |
| 3/10/2017 | 2,372.60 | 3/10/2018 | 2,786.57 | 17.45% | 11.50% | 11.50% | 11.50% | | | | | |
| 4/10/2017 | 2,357.16 | 4/10/2018 | 2,656.87 | 12.71% | 11.50% | 11.50% | 11.50% | | | | | |
| 5/10/2017 | 2,399.63 | 5/10/2018 | 2,723.07 | 13.48% | 11.50% | 11.50% | 11.50% | | | | | |
| 6/10/2017 | 2,431.77 | 6/10/2018 | 2,779.03 | 14.28% | 11.50% | 11.50% | 11.50% | | | | | |
| 7/10/2017 | 2,427.43 | 7/10/2018 | 2,793.84 | 15.09% | 11.50% | 11.50% | 11.50% | | | | | |
| 8/10/2017 | 2,438.21 | 8/10/2018 | 2,833.28 | 16.20% | 11.50% | 11.50% | 11.50% | | | | | |
| 9/10/2017 | 2,461.43 | 9/10/2018 | 2,877.13 | 16.89% | 11.50% | 11.50% | 11.50% | | | | | |
| 10/10/2017 | 2,550.64 | 10/10/2018 | 2,785.68 | 9.21% | 11.50% | 9.21% | 11.50% | | | | | |
| 11/10/2017 | 2,582.30 | 11/10/2018 | 2,781.01 | 7.70% | 11.50% | 7.70% | 11.50% | | | | | |
| 12/10/2017 | 2,651.50 | 12/10/2018 | 2,637.72 | (0.52%) | 11.50% | 0.00% | 11.50% | | | | | |

| | HIGHER PARTICIPATION STRATEGY | | | | | | | | | | |
|------------|-------------------------------|-----------------|----------|---------|---------------|-----------|---------------|--|--|--|--|
| | Beginning | | Ending | | | Segment | Renewal | | | | |
| Segment | S&P 500 | Segment | S&P 500 | S&P 500 | Participation | Crediting | Participation | | | | |
| Start Date | Value | End Date | Value | Change | & Cap Rate | Rate | & Cap Rate | | | | |
| 1/10/2017 | 2,268.90 | 1/10/2018 | 2,748.23 | 21.13% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 2/10/2017 | 2,316.10 | 2/10/2018 | 2,619.55 | 13.10% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 3/10/2017 | 2,372.60 | 3/10/2018 | 2,786.57 | 17.45% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 4/10/2017 | 2,357.16 | 4/10/2018 | 2,656.87 | 12.71% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 5/10/2017 | 2,399.63 | 5/10/2018 | 2,723.07 | 13.48% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 6/10/2017 | 2,431.77 | 6/10/2018 | 2,779.03 | 14.28% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 7/10/2017 | 2,427.43 | 7/10/2018 | 2,793.84 | 15.09% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 8/10/2017 | 2,438.21 | 8/10/2018 | 2,833.28 | 16.20% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 9/10/2017 | 2,461.43 | 9/10/2018 | 2,877.13 | 16.89% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 10/10/2017 | 2,550.64 | 10/10/2018 | 2,785.68 | 9.21% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 11/10/2017 | 2,582.30 | 11/10/2018 | 2,781.01 | 7.70% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 12/10/2017 | 2,651.50 | 12/10/2018 | 2,637.72 | (0.52%) | 140% / 8.50% | 0.00% | 140% / 8.50% | | | | |

| | UNCAPPED STRATEGY | | | | | | | | | | |
|-----------------------|-------------------------------|---------------------|----------------------------|-------------------|-----------------------|------------------------------|----------------------------------|--|--|--|--|
| Segment Start Date | Beginning S&P 500 Value | Segment End Date | Ending S&P 500 Value | S&P 500 Change | Participation Rate | Segment Crediting Rate | Renewal Participation Rate | | | | |
| 1/10/2017 | 2,268.90 | 1/10/2018 | 2,748.23 | 21.13% | 65% | 13.73% | 65% | | | | |
| 2/10/2017 | 2,316.10 | 2/10/2018 | 2,619.55 | 13.10% | 65% | 8.52% | 65% | | | | |
| 3/10/2017 | 2,372.60 | 3/10/2018 | 2,786.57 | 17.45% | 65% | 11.34% | 65% | | | | |
| 4/10/2017 | 2,357.16 | 4/10/2018 | 2,656.87 | 12.71% | 65% | 8.26% | 65% | | | | |
| 5/10/2017 | 2,399.63 | 5/10/2018 | 2,723.07 | 13.48% | 65% | 8.76% | 65% | | | | |
| 6/10/2017 | 2,431.77 | 6/10/2018 | 2,779.03 | 14.28% | 65% | 9.28% | 65% | | | | |
| 7/10/2017 | 2,427.43 | 7/10/2018 | 2,793.84 | 15.09% | 65% | 9.81% | 65% | | | | |
| 8/10/2017 | 2,438.21 | 8/10/2018 | 2,833.28 | 16.20% | 65% | 10.53% | 65% | | | | |
| 9/10/2017 | 2,461.43 | 9/10/2018 | 2,877.13 | 16.89% | 65% | 10.98% | 65% | | | | |
| 10/10/2017 | 2,550.64 | 10/10/2018 | 2,785.68 | 9.21% | 65% | 5.99% | 65% | | | | |
| 11/10/2017 | 2,582.30 | 11/10/2018 | 2,781.01 | 7.70% | 65% | 5.00% | 65% | | | | |
| 12/10/2017 | 2,651.50 | 12/10/2018 | 2,637.72 | (0.52%) | 65% | 0.00% | 65% | | | | |

| | 100% PARTICIPATION STRATEGY | | | | | | | | | | | |
|------------|-----------------------------|-----------------|----------|---------|----------|-----------|----------|--|--|--|--|--|
| | Beginning | | Ending | | | Segment | | | | | | |
| Segment | S&P 500 | Segment | S&P 500 | S&P 500 | | Crediting | Renewal | | | | | |
| Start Date | Value | End Date | Value | Change | Cap Rate | Rate | Cap Rate | | | | | |
| 3/10/2016 | 1,989.57 | 3/10/2017 | 2,372.60 | 19.25% | 11.50% | 11.50% | 11.50% | | | | | |
| 4/10/2016 | 2,047.60 | 4/10/2017 | 2,357.16 | 15.12% | 11.50% | 11.50% | 11.50% | | | | | |
| 5/10/2016 | 2,084.39 | 5/10/2017 | 2,399.63 | 15.12% | 11.50% | 11.50% | 11.50% | | | | | |
| 6/10/2016 | 2,096.07 | 6/10/2017 | 2,431.77 | 16.02% | 11.50% | 11.50% | 11.50% | | | | | |
| 7/10/2016 | 2,129.90 | 7/10/2017 | 2,427.43 | 13.97% | 11.50% | 11.50% | 11.50% | | | | | |
| 8/10/2016 | 2,175.49 | 8/10/2017 | 2,438.21 | 12.08% | 11.50% | 11.50% | 11.50% | | | | | |
| 9/10/2016 | 2,127.81 | 9/10/2017 | 2,461.43 | 15.68% | 11.50% | 11.50% | 11.50% | | | | | |
| 10/10/2016 | 2,163.66 | 10/10/2017 | 2,550.64 | 17.89% | 11.50% | 11.50% | 11.50% | | | | | |
| 11/10/2016 | 2,167.48 | 11/10/2017 | 2,582.30 | 19.14% | 11.50% | 11.50% | 11.50% | | | | | |
| 12/10/2016 | 2,259.53 | 12/10/2017 | 2,651.50 | 17.35% | 11.50% | 11.50% | 11.50% | | | | | |

| | HIGHER PARTICIPATION STRATEGY | | | | | | | | | | |
|------------|-------------------------------|-----------------|----------|---------|---------------|-----------|---------------|--|--|--|--|
| | Beginning | | Ending | | | Segment | Renewal | | | | |
| Segment | S&P 500 | Segment | S&P 500 | S&P 500 | Participation | Crediting | Participation | | | | |
| Start Date | Value | End Date | Value | Change | & Cap Rate | Rate | & Cap Rate | | | | |
| 3/10/2016 | 1,989.57 | 3/10/2017 | 2,372.60 | 19.25% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 4/10/2016 | 2,047.60 | 4/10/2017 | 2,357.16 | 15.12% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 5/10/2016 | 2,084.39 | 5/10/2017 | 2,399.63 | 15.12% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 6/10/2016 | 2,096.07 | 6/10/2017 | 2,431.77 | 16.02% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 7/10/2016 | 2,129.90 | 7/10/2017 | 2,427.43 | 13.97% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 8/10/2016 | 2,175.49 | 8/10/2017 | 2,438.21 | 12.08% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 9/10/2016 | 2,127.81 | 9/10/2017 | 2,461.43 | 15.68% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 10/10/2016 | 2,163.66 | 10/10/2017 | 2,550.64 | 17.89% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 11/10/2016 | 2,167.48 | 11/10/2017 | 2,582.30 | 19.14% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |
| 12/10/2016 | 2,259.53 | 12/10/2017 | 2,651.50 | 17.35% | 140% / 8.50% | 8.50% | 140% / 8.50% | | | | |

| | UNCAPPED STRATEGY | | | | | | | | | | |
|-----------------------|-------------------------------|---------------------|----------------------------|-------------------|-----------------------|------------------------------|----------------------------------|--|--|--|--|
| Segment Start Date | Beginning S&P 500 Value | Segment End Date | Ending S&P 500 Value | S&P 500 Change | Participation Rate | Segment Crediting Rate | Renewal Participation Rate | | | | |
| 3/10/2016 | 1,989.57 | 3/10/2017 | 2,372.60 | 19.25% | 65% | 12.51% | 65% | | | | |
| 4/10/2016 | 2,047.60 | 4/10/2017 | 2,357.16 | 15.12% | 65% | 9.83% | 65% | | | | |
| 5/10/2016 | 2,084.39 | 5/10/2017 | 2,399.63 | 15.12% | 65% | 9.83% | 65% | | | | |
| 6/10/2016 | 2,096.07 | 6/10/2017 | 2,431.77 | 16.02% | 65% | 10.41% | 65% | | | | |
| 7/10/2016 | 2,129.90 | 7/10/2017 | 2,427.43 | 13.97% | 65% | 9.08% | 65% | | | | |
| 8/10/2016 | 2,175.49 | 8/10/2017 | 2,438.21 | 12.08% | 65% | 7.85% | 65% | | | | |
| 9/10/2016 | 2,127.81 | 9/10/2017 | 2,461.43 | 15.68% | 65% | 10.19% | 65% | | | | |
| 10/10/2016 | 2,163.66 | 10/10/2017 | 2,550.64 | 17.89% | 65% | 11.63% | 65% | | | | |
| 11/10/2016 | 2,167.48 | 11/10/2017 | 2,582.30 | 19.14% | 65% | 12.44% | 65% | | | | |
| 12/10/2016 | 2,259.53 | 12/10/2017 | 2,651.50 | 17.35% | 65% | 11.28% | 65% | | | | |



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