# Historical Crediting Rates

With an Income Advantage indexed universal life insurance (IUL) policy, you have long-term life insurance protection. You also have the opportunity to accumulate cash value<sup>1</sup> which can be accessed through policy loans or withdrawals. This can help with needs such as supplemental college funding, retirement income or money for emergencies.

## How Index Interest is Determined

Based on the performance of the S&P 500<sup>®</sup> the index interest may be credited yearly, using the annual point-topoint crediting method and the participation rates, caps and floor that apply. Premiums are moved into the index account on the 10th of every month, creating a separate one-year segment for each monthly premium payment (combined with existing segments that renew on that date). This means that up to 12 separate segments could exist at any given time for each crediting strategy.

## Index Universal Life Definitions:

- Participation rate The percentage of the overall index return that will be used in the calculation of the index credit
- Cap rate The maximum interest rate used in the calculation of the index credit for each segment
- Floor The minimum interest rate used in the calculation of the index credit. Income Advantage has a 0 percent floor (which means policyholders' index credit will not be less than 0 percent due to negative market index returns)
- The participation rate, cap rate and floor are declared by the company monthly. Once a segment is created, these rates are guaranteed until the segment matures

### How the annual point-to-point crediting method works.

Index Change X Participation Rate (subject to Cap and Floor)

On the anniversary of each segment, the beginning index value is compared to the ending index value. The percentage of change in the index is calculated.

- If the result is positive from the previous year, index interest will be credited to the policy, subject to the cap and the participation rate
- If the result is negative from the previous year, the index interest will be zero the accumulation value will not decrease because of negative index performance<sup>2</sup>

Income Advantage has three index crediting strategies for you to choose from:

- 100 percent participation rate with a mid-range cap
- Higher participation rate (>100 percent) with a lower cap
- Lower participation rate (<100 percent) with no cap<sup>3</sup>

You can also choose to allocate all or a portion of your accumulation value to a fixed account. Your insurance agent/ producer can help you choose which interest option – or combination of options – is the best for you, and can help you reallocate your crediting strategies in the future.



Underwritten by United of Omaha Life Insurance Company A Mutual of Omaha Company

<sup>1</sup> The amount that may be available through loans or withdrawals, as defined in the contract.

 $^{\rm 2}$  The accumulation value is, however, reduced by the amount of the policy charges deducted.

<sup>3</sup> Uncapped strategy uses a reduced participation rate compared to the other crediting strategies offered.

Below is a summary of the interest rates that have been credited to actual Income Advantage IUL policies based on the performance of the S&P 500. It also includes the renewal participation and cap rates. These rates are for informational purposes only. Past performance is not indicative of future results.

	100% PARTICIPATION STRATEGY									
	Beginning		Ending			Segment				
Segment	S&P 500	Segment	S&P 500	S&P 500		Crediting	Renewal			
Start Date	Value	End Date	Value	Change	Cap Rate	Rate	Cap Rate			
1/10/2023	3,919.25	1/10/2024	4,783.45	22.05%	10.00%	10.00%	10.00%			
2/10/2023	4,090.46	2/10/2024	5,026.66	22.89%	10.00%	10.00%	10.00%			
3/10/2023	3,861.59	3/10/2024	5,123.69	32.68%	10.00%	10.00%	10.00%			
4/10/2023	4,109.11	4/10/2024	5,160.64	25.59%	10.00%	10.00%	10.00%			
5/10/2023	4,137.64	5/10/2024	5,222.68	26.22%	10.00%	10.00%	10.00%			
6/10/2023		6/10/2024								
7/10/2023		7/10/2024								
8/10/2023		8/10/2024								
9/10/2023		9/10/2024								
10/10/2023		10/10/2024								
11/10/2023		11/10/2024								
12/10/2023		12/10/2024								

Average crediting rate since product introduction (3/10/2016): 7.85%

		HIG	HER PARTIC	IPATION ST	RATEGY		
	Beginning		Ending			Segment	Renewal
Segment	S&P 500	Segment	S&P 500	S&P 500	Participation	Crediting	Participation
Start Date	Value	End Date	Value	Change	& Cap Rate	Rate	& Cap Rate
1/10/2023	3,919.25	1/10/2024	4,783.45	22.05%	140% / 7.00%	7.00%	140% / 7.00%
2/10/2023	4,090.46	2/10/2024	5,026.66	22.89%	140% / 7.00%	7.00%	140% / 7.00%
3/10/2023	3,861.59	3/10/2024	5,123.69	32.68%	140% / 7.00%	7.00%	140% / 7.00%
4/10/2023	4,109.11	4/10/2024	5,160.64	25.59%	140% / 7.00%	7.00%	140% / 7.00%
5/10/2023	4,137.64	5/10/2024	5,222.68	26.22%	140% / 7.00%	7.00%	140% / 7.00%
6/10/2023		6/10/2024					
7/10/2023		7/10/2024					
8/10/2023		8/10/2024					
9/10/2023		9/10/2024					
10/10/2023		10/10/2024					
11/10/2023		11/10/2024					
12/10/2023		12/10/2024					

Average crediting rate since product introduction (3/10/2016): 6.18%

	UNCAPPED STRATEGY										
	Beginning		Ending			Segment	Renewal				
Segment	S&P 500	Segment	S&P 500	S&P 500	Participation	Crediting	Participation				
Start Date	Value	End Date	Value	Change	Rate	Rate	Rate				
1/10/2023	3,919.25	1/10/2024	4,783.45	22.05%	50%	11.03%	50%				
2/10/2023	4,090.46	2/10/2024	5,026.66	22.89%	50%	11.44%	60%				
3/10/2023	3,861.59	3/10/2024	5,123.69	32.68%	50%	16.34%	60%				
4/10/2023	4,109.11	4/10/2024	5,160.64	25.59%	50%	12.80%	60%				
5/10/2023	4,137.64	5/10/2024	5,222.68	26.22%	50%	13.11%	60%				
6/10/2023		6/10/2024									
7/10/2023		7/10/2024									
8/10/2023		8/10/2024									
9/10/2023		9/10/2024									
10/10/2023		10/10/2024									
11/10/2023		11/10/2024									
12/10/2023		12/10/2024									

Average crediting rate since product introduction (3/10/2016): 8.00%

Below is a summary of the interest rates that have been credited to actual Income Advantage IUL policies based on the performance of the S&P 500. It also includes the renewal participation and cap rates. These rates are for informational purposes only. Past performance is not indicative of future results.

	100% PARTICIPATION STRATEGY									
	Beginning		Ending			Segment				
Segment	S&P 500	Segment	S&P 500	S&P 500		Crediting	Renewal			
Start Date	Value	End Date	Value	Change	Cap Rate	Rate	Cap Rate			
1/10/2022	4,670.29	1/10/2023	3,919.25	(16.08%)	10.00%	0.00%	10.00%			
2/10/2022	4,504.08	2/10/2023	4,090.46	(9.18%)	10.00%	0.00%	10.00%			
3/10/2022	4,259.52	3/10/2023	3,861.59	(9.34%)	10.00%	0.00%	10.00%			
4/10/2022	4,488.28	4/10/2023	4,109.11	(8.45%)	10.00%	0.00%	10.00%			
5/10/2022	4,001.05	5/10/2023	4,137.64	3.41%	10.00%	3.41%	10.00%			
6/10/2022	3,900.86	6/10/2023	4,298.86	10.20%	10.00%	10.00%	10.00%			
7/10/2022	3,899.38	7/10/2023	4,409.53	13.08%	10.00%	10.00%	10.00%			
8/10/2022	4,210.24	8/10/2023	4,468.83	6.14%	10.00%	6.14%	10.00%			
9/10/2022	4,067.36	9/10/2023	4,457.49	9.59%	10.00%	9.59%	10.00%			
10/10/2022	3,612.39	10/10/2023	4,358.24	20.65%	10.00%	10.00%	10.00%			
11/10/2022	3,956.37	11/10/2023	4,415.24	11.60%	10.00%	10.00%	10.00%			
12/10/2022	3,934.38	12/10/2023	4,604.37	17.03%	10.00%	10.00%	10.00%			

Average crediting rate since product introduction (3/10/2016): 7.71%

	HIGHER PARTICIPATION STRATEGY										
	Beginning		Ending			Segment	Renewal				
Segment	S&P 500	Segment	S&P 500	S&P 500	Participation	Crediting	Participation				
Start Date	Value	End Date	Value	Change	& Cap Rate	Rate	& Cap Rate				
1/10/2022	4,670.29	1/10/2023	3,919.25	(16.08%)	140% / 7.00%	0.00%	140% / 7.00%				
2/10/2022	4,504.08	2/10/2023	4,090.46	(9.18%)	140% / 7.00%	0.00%	140% / 7.00%				
3/10/2022	4,259.52	3/10/2023	3,861.59	(9.34%)	140% / 7.00%	0.00%	140% / 7.00%				
4/10/2022	4,488.28	4/10/2023	4,109.11	(8.45%)	140% / 7.00%	0.00%	140% / 7.00%				
5/10/2022	4,001.05	5/10/2023	4,137.64	3.41%	140% / 7.00%	4.78%	140% / 7.00%				
6/10/2022	3,900.86	6/10/2023	4,298.86	10.20%	140% / 7.00%	7.00%	140% / 7.00%				
7/10/2022	3,899.38	7/10/2023	4,409.53	13.08%	140% / 7.00%	7.00%	140% / 7.00%				
8/10/2022	4,210.24	8/10/2023	4,468.83	6.14%	140% / 7.00%	7.00%	140% / 7.00%				
9/10/2022	4,067.36	9/10/2023	4,457.49	9.59%	140% / 7.00%	7.00%	140% / 7.00%				
10/10/2022	3,612.39	10/10/2023	4,358.24	20.65%	140% / 7.00%	7.00%	140% / 7.00%				
11/10/2022	3,956.37	11/10/2023	4,415.24	11.60%	140% / 7.00%	7.00%	140% / 7.00%				
12/10/2022	3,934.38	12/10/2023	4,604.37	17.03%	140% / 7.00%	7.00%	140% / 7.00%				

Average crediting rate since product introduction (3/10/2016): 6.13%

	UNCAPPED STRATEGY										
	Beginning		Ending			Segment	Renewal				
Segment	S&P 500	Segment	S&P 500	S&P 500	Participation	Crediting	Participation				
Start Date	Value	End Date	Value	Change	Rate	Rate	Rate				
1/10/2022	4,670.29	1/10/2023	3,919.25	(16.08%)	50%	0.00%	50%				
2/10/2022	4,504.08	2/10/2023	4,090.46	(9.18%)	50%	0.00%	50%				
3/10/2022	4,259.52	3/10/2023	3,861.59	(9.34%)	50%	0.00%	50%				
4/10/2022	4,488.28	4/10/2023	4,109.11	(8.45%)	50%	0.00%	50%				
5/10/2022	4,001.05	5/10/2023	4,137.64	3.41%	50%	1.71%	50%				
6/10/2022	3,900.86	6/10/2023	4,298.86	10.20%	50%	5.10%	50%				
7/10/2022	3,899.38	7/10/2023	4,409.53	13.08%	50%	6.54%	50%				
8/10/2022	4,210.24	8/10/2023	4,468.83	6.14%	50%	3.07%	50%				
9/10/2022	4,067.36	9/10/2023	4,457.49	9.59%	50%	4.80%	50%				
10/10/2022	3,612.39	10/10/2023	4,358.24	20.65%	50%	10.32%	50%				
11/10/2022	3,956.37	11/10/2023	4,415.24	11.60%	50%	5.80%	50%				
12/10/2022	3,934.38	12/10/2023	4,604.37	17.03%	50%	8.51%	50%				

Average crediting rate since product introduction (3/10/2016): 7.69%

Below is a summary of the interest rates that have been credited to actual Income Advantage IUL policies based on the performance of the S&P 500. It also includes the renewal participation and cap rates. These rates are for informational purposes only. Past performance is not indicative of future results.

100% PARTICIPATION STRATEGY										
Segment	Beginning S&P 500	Segment	Ending S&P 500	S&P 500		Segment Crediting	Renewal			
Start Date	Value	End Date	Value	Change	Cap Rate	Rate	Cap Rate			
1/10/2021	3,824.68	1/10/2022	4,670.29	22.11%	10.00%	10.00%	10.00%			
2/10/2021	3,909.88	2/10/2022	4,504.08	15.20%	10.00%	10.00%	10.00%			
3/10/2021	3,898.81	3/10/2022	4,259.52	9.25%	10.00%	9.25%	10.00%			
4/10/2021	4,128.80	4/10/2022	4,488.28	8.71%	10.00%	8.71%	10.00%			
5/10/2021	4,188.43	5/10/2022	4,001.15	(4.47%)	10.00%	0.00%	10.00%			
6/10/2021	4,239.18	6/10/2022	3,900.86	(7.98%)	10.00%	0.00%	10.00%			
7/10/2021	4,369.55	7/10/2022	3,899.38	(10.76%)	10.00%	0.00%	10.00%			
8/10/2021	4,436.75	8/10/2022	4,210.24	(5.11%)	10.00%	0.00%	10.00%			
9/10/2021	4,458.58	9/10/2022	4,067.36	(8.77%)	10.00%	0.00%	10.00%			
10/10/2021	4,391.34	10/10/2022	3,612.39	(17.74%)	10.00%	0.00%	10.00%			
11/10/2021	4,646.71	11/10/2022	3,956.37	(14.86%)	10.00%	0.00%	10.00%			
12/10/2021	4,712.02	12/10/2022	3,934.38	(16.50%)	10.00%	0.00%	10.00%			

Average crediting rate since product introduction (3/10/2016): 8.05%

	HIGHER PARTICIPATION STRATEGY										
	Beginning		Ending			Segment	Renewal				
Segment	S&P 500	Segment	S&P 500	S&P 500	Participation	Crediting	Participation				
Start Date	Value	End Date	Value	Change	& Cap Rate	Rate	& Cap Rate				
1/10/2021	3,824.68	1/10/2022	4,670.29	22.11%	140% / 7.00%	7.00%	140% / 7.00%				
2/10/2021	3,909.88	2/10/2022	4,504.08	15.20%	140% / 7.00%	7.00%	140% / 7.00%				
3/10/2021	3,898.81	3/10/2022	4,259.52	9.25%	140% / 7.00%	7.00%	140% / 7.00%				
4/10/2021	4,128.80	4/10/2022	4,488.28	8.71%	140% / 7.00%	7.00%	140% / 7.00%				
5/10/2021	4,188.43	5/10/2022	4,001.15	(4.47%)	140% / 7.00%	0.00%	140% / 7.00%				
6/10/2021	4,239.18	6/10/2022	3,900.86	(7.98%)	140% / 7.00%	0.00%	140% / 7.00%				
7/10/2021	4,369.55	7/10/2022	3,899.38	(10.76%)	140% / 7.00%	0.00%	140% / 7.00%				
8/10/2021	4,436.75	8/10/2022	4,210.24	(5.11%)	140% / 7.00%	0.00%	140% / 7.00%				
9/10/2021	4,458.58	9/10/2022	4,067.36	(8.77%)	140% / 7.00%	0.00%	140% / 7.00%				
10/10/2021	4,391.34	10/10/2022	3,612.39	(17.74%)	140% / 7.00%	0.00%	140% / 7.00%				
11/10/2021	4,646.71	11/10/2022	3,956.37	(14.86%)	140% / 7.00%	0.00%	140% / 7.00%				
12/10/2021	4,712.02	12/10/2022	3,934.38	(16.50%)	140% / 7.00%	0.00%	140% / 7.00%				

Average crediting rate since product introduction (3/10/2016): 6.42%

	UNCAPPED STRATEGY										
	Beginning		Ending			Segment	Renewal				
Segment	S&P 500	Segment	S&P 500	S&P 500	Participation	Crediting	Participation				
Start Date	Value	End Date	Value	Change	Rate	Rate	Rate				
1/10/2021	3,824.68	1/10/2022	4,670.29	22.11%	50%	11.05%	50%				
2/10/2021	3,909.88	2/10/2022	4,504.08	15.20%	50%	7.60%	50%				
3/10/2021	3,898.81	3/10/2022	4,259.52	9.25%	50%	4.63%	50%				
4/10/2021	4,128.80	4/10/2022	4,488.28	8.71%	50%	4.35%	50%				
5/10/2021	4,188.43	5/10/2022	4,001.15	(4.47%)	50%	0.00%	50%				
6/10/2021	4,239.18	6/10/2022	3,900.86	(7.98%)	50%	0.00%	50%				
7/10/2021	4,369.55	7/10/2022	3,899.38	(10.76%)	50%	0.00%	50%				
8/10/2021	4,436.75	8/10/2022	4,210.24	(5.11%)	50%	0.00%	50%				
9/10/2021	4,458.58	9/10/2022	4,067.36	(8.77%)	50%	0.00%	50%				
10/10/2021	4,391.34	10/10/2022	3,612.39	(17.74%)	50%	0.00%	50%				
11/10/2021	4,646.71	11/10/2022	3,956.37	(14.86%)	50%	0.00%	50%				
12/10/2021	4,712.02	12/10/2022	3,934.38	(16.50%)	50%	0.00%	50%				

Average crediting rate since product introduction (3/10/2016): 8.37%

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	100% PARTICIPATION STRATEGY									
	Beginning		Ending			Segment				
Segment	S&P 500	Segment	S&P 500	S&P 500		Crediting	Renewal			
Start Date	Value	End Date	Value	Change	Cap Rate	Rate	Cap Rate			
1/10/2020	3,265.35	1/10/2021	3,824.68	17.10%	11.00%	11.00%	10.00%			
2/10/2020	3,352.09	2/10/2021	3,909.88	16.64%	11.00%	11.00%	10.00%			
3/10/2020	2,882.23	3/10/2021	3,898.81	35.27%	11.00%	11.00%	10.00%			
4/10/2020	2,789.82	4/10/2021	4,128.80	48.00%	11.00%	11.00%	10.00%			
5/10/2020	2,929.80	5/10/2021	4,188.43	42.96%	10.50%	10.50%	10.00%			
6/10/2020	3,190.14	6/10/2021	4,239.18	32.88%	10.50%	10.50%	10.00%			
7/10/2020	3,185.04	7/10/2021	4,369.55	37.19%	10.50%	10.50%	10.00%			
8/10/2020	3,360.47	8/10/2021	4,436.75	32.03%	10.50%	10.50%	10.00%			
9/10/2020	3,339.19	9/10/2021	4,458.58	33.52%	10.50%	10.50%	10.00%			
10/10/2020	3,477.14	10/10/2021	4,391.34	26.29%	10.50%	10.50%	10.00%			
11/10/2020	3,545.53	11/10/2021	4,646.71	31.06%	10.00%	10.00%	10.00%			
12/10/2020	3,668.10	12/10/2021	4,712.02	28.46%	10.00%	10.00%	10.00%			

Average crediting rate since product introduction (3/10/2016): 9.12%

		HIG	HER PARTIC	IPATION ST	RATEGY		
	Beginning		Ending			Segment	Renewal
Segment	S&P 500	Segment	S&P 500	S&P 500	Participation	Crediting	Participation
Start Date	Value	End Date	Value	Change	& Cap Rate	Rate	& Cap Rate
1/10/2020	3,265.35	1/10/2021	3,824.68	17.10%	140% / 8.00%	8.00%	140% / 7.00%
2/10/2020	3,352.09	2/10/2021	3,909.88	16.64%	140% / 8.00%	8.00%	140% / 7.00%
3/10/2020	2,882.23	3/10/2021	3,898.81	35.27%	140% / 8.00%	8.00%	140% / 7.00%
4/10/2020	2,789.82	4/10/2021	4,128.80	48.00%	140% / 8.00%	8.00%	140% / 7.00%
5/10/2020	2,929.80	5/10/2021	4,188.43	42.96%	140% / 7.50%	7.50%	140% / 7.00%
6/10/2020	3,190.14	6/10/2021	4,239.18	32.88%	140% / 7.50%	7.50%	140% / 7.00%
7/10/2020	3,185.04	7/10/2021	4,369.55	37.19%	140% / 7.50%	7.50%	140% / 7.00%
8/10/2020	3,360.47	8/10/2021	4,436.75	32.03%	140% / 7.50%	7.50%	140% / 7.00%
9/10/2020	3,339.19	9/10/2021	4,458.58	33.52%	140% / 7.50%	7.50%	140% / 7.00%
10/10/2020	3,477.14	10/10/2021	4,391.34	26.29%	140% / 7.50%	7.50%	140% / 7.00%
11/10/2020	3,545.53	11/10/2021	4,646.71	31.06%	140% / 7.00%	7.00%	140% / 7.00%
12/10/2020	3,668.10	12/10/2021	4,712.02	28.46%	140% / 7.00%	7.00%	140%/ 7.00%

Average crediting rate since product introduction (3/10/2016): 7.30%

	UNCAPPED STRATEGY										
	Beginning		Ending			Segment	Renewal				
Segment	S&P 500	Segment	S&P 500	S&P 500	Participation	Crediting	Participation				
Start Date	Value	End Date	Value	Change	Rate	Rate	Rate				
1/10/2020	3,265.35	1/10/2021	3,824.68	17.10%	60%	10.28%	50%				
2/10/2020	3,352.09	2/10/2021	3,909.88	16.64%	60%	9.98%	50%				
3/10/2020	2,882.23	3/10/2021	3,898.81	35.27%	60%	21.16%	50%				
4/10/2020	2,789.82	4/10/2021	4,128.80	48.00%	60%	28.80%	50%				
5/10/2020	2,929.80	5/10/2021	4,188.43	42.96%	55%	23.63%	50%				
6/10/2020	3,190.14	6/10/2021	4,239.18	32.88%	55%	18.09%	50%				
7/10/2020	3,185.04	7/10/2021	4,369.55	37.19%	55%	20.45%	50%				
8/10/2020	3,360.47	8/10/2021	4,436.75	32.03%	55%	17.62%	50%				
9/10/2020	3,339.19	9/10/2021	4,458.58	33.52%	55%	18.44%	50%				
10/10/2020	3,477.14	10/10/2021	4,391.34	26.29%	55%	14.46%	50%				
11/10/2020	3,545.53	11/10/2021	4,646.71	31.06%	50%	15.53%	50%				
12/10/2020	3,668.10	12/10/2021	4,712.02	28.46%	50%	14.23%	50%				

Average crediting rate since product introduction (3/10/2016): 9.69%

		10	00% PARTICII	PATION STR	RATEGY		
	Beginning		Ending			Segment	
Segment	S&P 500	Segment	S&P 500	S&P 500		Crediting	Renewal
Start Date	Value	End Date	Value	Change	Cap Rate	Rate	Cap Rate
1/10/2019	2,596.64	1/10/2020	3,265.35	25.75%	11.50%	11.50%	11.00%
2/10/2019	2,707.88	2/10/2020	3,352.09	23.79%	11.50%	11.50%	11.00%
3/10/2019	2,743.07	3/10/2020	2,882.23	5.07%	11.50%	5.07%	11.00%
4/10/2019	2,888.21	4/10/2020	2,789.82	(3.40%)	11.50%	0.00%	11.00%
5/10/2019	2,881.40	5/10/2020	2,929.80	1.68%	11.50%	1.68%	10.50%
6/10/2019	2,886.73	6/10/2020	3,190.14	10.51%	11.50%	10.51%	10.50%
7/10/2019	2,993.07	7/10/2020	3,185.04	6.41%	11.50%	6.41%	10.50%
8/10/2019	2,918.65	8/10/2020	3,360.47	15.14%	11.50%	11.50%	10.50%
9/10/2019	2,979.39	9/10/2020	3,339.19	12.08%	11.50%	11.50%	10.50%
10/10/2019	2,938.13	10/10/2020	3,477.14	18.35%	11.50%	11.50%	10.50%
11/10/2019	3,093.08	11/10/2020	3,545.53	14.63%	11.00%	11.00%	10.00%
12/10/2019	3,132.52	12/10/2020	3,668.10	17.10%	11.00%	11.00%	10.00%

	HIGHER PARTICIPATION STRATEGY										
	Beginning		Ending			Segment	Renewal				
Segment	S&P 500	Segment	S&P 500	S&P 500	Participation	Crediting	Participation				
Start Date	Value	End Date	Value	Change	& Cap Rate	Rate	& Cap Rate				
1/10/2019	2,596.64	1/10/2020	3,265.35	25.75%	140% / 8.50%	8.50%	140% / 8.00%				
2/10/2019	2,707.88	2/10/2020	3,352.09	23.79%	140% / 8.50%	8.50%	140% / 8.00%				
3/10/2019	2,743.07	3/10/2020	2,882.23	5.07%	140% / 8.50%	7.10%	140% / 8.00%				
4/10/2019	2,888.21	4/10/2020	2,789.82	(3.40%)	140% / 8.50%	0.00%	140% / 8.00%				
5/10/2019	2,881.40	5/10/2020	2,929.80	1.68%	140% / 8.50%	2.35%	140% / 7.50%				
6/10/2019	2,886.73	6/10/2020	3,190.14	10.51%	140% / 8.50%	8.50%	140% / 7.50%				
7/10/2019	2,993.07	7/10/2020	3,185.04	6.41%	140% / 8.50%	8.50%	140% / 7.50%				
8/10/2019	2,918.65	8/10/2020	3,360.47	15.14%	140% / 8.50%	8.50%	140% / 7.50%				
9/10/2019	2,979.39	9/10/2020	3,339.19	12.08%	140% / 8.50%	8.50%	140% / 7.50%				
10/10/2019	2,938.13	10/10/2020	3,477.14	18.35%	140% / 8.50%	8.50%	140% / 7.50%				
11/10/2019	3,093.08	11/10/2020	3,545.53	14.63%	140% / 8.00%	8.00%	140% / 7.00%				
12/10/2019	3,132.52	12/10/2020	3,668.10	17.10%	140% / 8.00%	8.00%	140% / 7.00%				

	UNCAPPED STRATEGY										
	Beginning		Ending			Segment	Renewal				
Segment	S&P 500	Segment	S&P 500	S&P 500	Participation	Crediting	Participation				
Start Date	Value	End Date	Value	Change	Rate	Rate	Rate				
1/10/2019	2,596.64	1/10/2020	3,265.35	25.75%	65%	16.74%	60%				
2/10/2019	2,707.88	2/10/2020	3,352.09	23.79%	65%	15.46%	60%				
3/10/2019	2,743.07	3/10/2020	2,882.23	5.07%	65%	3.30%	60%				
4/10/2019	2,888.21	4/10/2020	2,789.82	(3.40%)	65%	0.00%	60%				
5/10/2019	2,881.40	5/10/2020	2,929.80	1.68%	65%	1.09%	55%				
6/10/2019	2,886.73	6/10/2020	3,190.14	10.51%	65%	6.83%	55%				
7/10/2019	2,993.07	7/10/2020	3,185.04	6.41%	65%	4.17%	55%				
8/10/2019	2,918.65	8/10/2020	3,360.47	15.14%	65%	9.84%	55%				
9/10/2019	2,979.39	9/10/2020	3,339.19	12.08%	65%	7.85%	55%				
10/10/2019	2,938.13	10/10/2020	3,477.14	18.35%	65%	11.92%	55%				
11/10/2019	3,093.08	11/10/2020	3,545.53	14.63%	60%	8.78%	50%				
12/10/2019	3,132.52	12/10/2020	3,668.10	17.10%	60%	10.26%	50%				

	100% PARTICIPATION STRATEGY									
	Beginning		Ending			Segment				
Segment	S&P 500	Segment	S&P 500	S&P 500		Crediting	Renewal			
Start Date	Value	End Date	Value	Change	Cap Rate	Rate	Cap Rate			
1/10/2018	2,748.23	1/10/2019	2,596.64	(5.52%)	11.50%	0.00%	11.50%			
2/10/2018	2,619.55	2/10/2019	2,707.88	3.37%	11.50%	3.37%	11.50%			
3/10/2018	2,786.57	3/10/2019	2,743.07	(1.59%)	11.50%	0.00%	11.50%			
4/10/2018	2,656.87	4/10/2019	2,888.21	8.71%	11.50%	8.71%	11.50%			
5/10/2018	2,723.07	5/10/2019	2,881.40	5.81%	11.50%	5.81%	11.50%			
6/10/2018	2,779.03	6/10/2019	2,886.73	3.88%	11.50%	3.88%	11.50%			
7/10/2018	2,793.84	7/10/2019	2,993.07	7.13%	11.50%	7.13%	11.50%			
8/10/2018	2,833.28	8/10/2019	2,918.65	3.01%	11.50%	3.01%	11.50%			
9/10/2018	2,877.13	9/10/2019	2,979.39	3.55%	11.50%	3.55%	11.50%			
10/10/2018	2,785.68	10/10/2019	2,938.13	5.47%	11.50%	5.47%	11.50%			
11/10/2018	2,781.01	11/10/2019	3,093.08	11.22%	11.50%	11.22%	11.00%			
12/10/2018	2,637.72	12/10/2019	3,132.52	18.80%	11.50%	11.50%	11.00%			

		HIG	HER PARTIC	IPATION ST	RATEGY		
Segment	Beginning S&P 500	Segment	Ending S&P 500	S&P 500	Participation	Segment Crediting	Renewal Participation
Start Date	Value	End Date	Value	Change	& Cap Rate	Rate	& Cap Rate
1/10/2018	2,748.23	1/10/2019	2,596.64	(5.52%)	140% / 8.50%	0.00%	140% / 8.50%
2/10/2018	2,619.55	2/10/2019	2,707.88	3.37%	140% / 8.50%	4.72%	140% / 8.50%
3/10/2018	2,786.57	3/10/2019	2,743.07	(1.59%)	140% / 8.50%	0.00%	140% / 8.50%
4/10/2018	2,656.87	4/10/2019	2,888.21	8.71%	140% / 8.50%	8.50%	140% / 8.50%
5/10/2018	2,723.07	5/10/2019	2,881.40	5.81%	140% / 8.50%	8.13%	140% / 8.50%
6/10/2018	2,779.03	6/10/2019	2,886.73	3.88%	140% / 8.50%	5.43%	140% / 8.50%
7/10/2018	2,793.84	7/10/2019	2,993.07	7.13%	140% / 8.50%	8.50%	140% / 8.50%
8/10/2018	2,833.28	8/10/2019	2,918.65	3.01%	140% / 8.50%	4.21%	140% / 8.50%
9/10/2018	2,877.13	9/10/2019	2,979.39	3.55%	140% / 8.50%	4.98%	140% / 8.50%
10/10/2018	2,785.68	10/10/2019	2,938.13	5.47%	140% / 8.50%	7.66%	140% / 8.50%
11/10/2018	2,781.01	11/10/2019	3,093.08	11.22%	140% / 8.50%	8.50%	140% / 8.00%
12/10/2018	2,637.72	12/10/2019	3,132.52	18.80%	140% / 8.50%	8.50%	140% / 8.00%

			UNCAPP	ED STRATEC	GY		
Segment Start Date	Beginning S&P 500 Value	Segment End Date	Ending S&P 500 Value	S&P 500 Change	Participation Rate	Segment Crediting Rate	Renewal Participation Rate
1/10/2018	2,748.23	1/10/2019	2,596.64	(5.52%)	65%	0.00%	65%
2/10/2018	2,619.55	2/10/2019	2,707.88	3.37%	65%	2.19%	65%
3/10/2018	2,786.57	3/10/2019	2,743.07	(1.59%)	65%	0.00%	65%
4/10/2018	2,656.87	4/10/2019	2,888.21	8.71%	65%	5.66%	65%
5/10/2018	2,723.07	5/10/2019	2,881.40	5.81%	65%	3.78%	65%
6/10/2018	2,779.03	6/10/2019	2,886.73	3.88%	65%	2.52%	65%
7/10/2018	2,793.84	7/10/2019	2,993.07	7.13%	65%	4.63%	65%
8/10/2018	2,833.28	8/10/2019	2,918.65	3.01%	65%	1.96%	65%
9/10/2018	2,877.13	9/10/2019	2,979.39	3.55%	65%	2.31%	65%
10/10/2018	2,785.68	10/10/2019	2,938.13	5.47%	65%	3.56%	65%
11/10/2018	2,781.01	11/10/2019	3,093.08	11.22%	65%	7.29%	60%
12/10/2018	2,637.72	12/10/2019	3,132.52	18.80%	65%	12.19%	60%

		10	0% PARTICI	PATION STR	ATEGY		
	Beginning		Ending			Segment	
Segment	S&P 500	Segment	S&P 500	S&P 500		Crediting	Renewal
Start Date	Value	End Date	Value	Change	Cap Rate	Rate	Cap Rate
1/10/2017	2,268.90	1/10/2018	2,748.23	21.13%	11.50%	11.50%	11.50%
2/10/2017	2,316.10	2/10/2018	2,619.55	13.10%	11.50%	11.50%	11.50%
3/10/2017	2,372.60	3/10/2018	2,786.57	17.45%	11.50%	11.50%	11.50%
4/10/2017	2,357.16	4/10/2018	2,656.87	12.71%	11.50%	11.50%	11.50%
5/10/2017	2,399.63	5/10/2018	2,723.07	13.48%	11.50%	11.50%	11.50%
6/10/2017	2,431.77	6/10/2018	2,779.03	14.28%	11.50%	11.50%	11.50%
7/10/2017	2,427.43	7/10/2018	2,793.84	15.09%	11.50%	11.50%	11.50%
8/10/2017	2,438.21	8/10/2018	2,833.28	16.20%	11.50%	11.50%	11.50%
9/10/2017	2,461.43	9/10/2018	2,877.13	16.89%	11.50%	11.50%	11.50%
10/10/2017	2,550.64	10/10/2018	2,785.68	9.21%	11.50%	9.21%	11.50%
11/10/2017	2,582.30	11/10/2018	2,781.01	7.70%	11.50%	7.70%	11.50%
12/10/2017	2,651.50	12/10/2018	2,637.72	(0.52%)	11.50%	0.00%	11.50%

		HIG	HER PARTIC	IPATION ST	RATEGY		
	Beginning		Ending			Segment	Renewal
Segment	S&P 500	Segment	S&P 500	S&P 500	Participation	Crediting	Participation
Start Date	Value	End Date	Value	Change	& Cap Rate	Rate	& Cap Rate
1/10/2017	2,268.90	1/10/2018	2,748.23	21.13%	140% / 8.50%	8.50%	140% / 8.50%
2/10/2017	2,316.10	2/10/2018	2,619.55	13.10%	140% / 8.50%	8.50%	140% / 8.50%
3/10/2017	2,372.60	3/10/2018	2,786.57	17.45%	140% / 8.50%	8.50%	140% / 8.50%
4/10/2017	2,357.16	4/10/2018	2,656.87	12.71%	140% / 8.50%	8.50%	140% / 8.50%
5/10/2017	2,399.63	5/10/2018	2,723.07	13.48%	140% / 8.50%	8.50%	140% / 8.50%
6/10/2017	2,431.77	6/10/2018	2,779.03	14.28%	140% / 8.50%	8.50%	140% / 8.50%
7/10/2017	2,427.43	7/10/2018	2,793.84	15.09%	140% / 8.50%	8.50%	140% / 8.50%
8/10/2017	2,438.21	8/10/2018	2,833.28	16.20%	140% / 8.50%	8.50%	140% / 8.50%
9/10/2017	2,461.43	9/10/2018	2,877.13	16.89%	140% / 8.50%	8.50%	140% / 8.50%
10/10/2017	2,550.64	10/10/2018	2,785.68	9.21%	140% / 8.50%	8.50%	140% / 8.50%
11/10/2017	2,582.30	11/10/2018	2,781.01	7.70%	140% / 8.50%	8.50%	140% / 8.50%
12/10/2017	2,651.50	12/10/2018	2,637.72	(0.52%)	140% / 8.50%	0.00%	140% / 8.50%

	UNCAPPED STRATEGY										
Segment Start Date	Beginning S&P 500 Value	Segment End Date	Ending S&P 500 Value	S&P 500 Change	Participation Rate	Segment Crediting Rate	Renewal Participation Rate				
1/10/2017	2,268.90	1/10/2018	2,748.23	21.13%	65%	13.73%	65%				
2/10/2017	2,316.10	2/10/2018	2,619.55	13.10%	65%	8.52%	65%				
3/10/2017	2,372.60	3/10/2018	2,786.57	17.45%	65%	11.34%	65%				
4/10/2017	2,357.16	4/10/2018	2,656.87	12.71%	65%	8.26%	65%				
5/10/2017	2,399.63	5/10/2018	2,723.07	13.48%	65%	8.76%	65%				
6/10/2017	2,431.77	6/10/2018	2,779.03	14.28%	65%	9.28%	65%				
7/10/2017	2,427.43	7/10/2018	2,793.84	15.09%	65%	9.81%	65%				
8/10/2017	2,438.21	8/10/2018	2,833.28	16.20%	65%	10.53%	65%				
9/10/2017	2,461.43	9/10/2018	2,877.13	16.89%	65%	10.98%	65%				
10/10/2017	2,550.64	10/10/2018	2,785.68	9.21%	65%	5.99%	65%				
11/10/2017	2,582.30	11/10/2018	2,781.01	7.70%	65%	5.00%	65%				
12/10/2017	2,651.50	12/10/2018	2,637.72	(0.52%)	65%	0.00%	65%				

	100% PARTICIPATION STRATEGY											
Segment	Beginning S&P 500	Segment	Ending S&P 500	S&P 500		Segment Crediting	Renewal					
Start Date	Value	End Date	Value	Change	Cap Rate	Rate	Cap Rate					
3/10/2016	1,989.57	3/10/2017	2,372.60	19.25%	11.50%	11.50%	11.50%					
4/10/2016	2,047.60	4/10/2017	2,357.16	15.12%	11.50%	11.50%	11.50%					
5/10/2016	2,084.39	5/10/2017	2,399.63	15.12%	11.50%	11.50%	11.50%					
6/10/2016	2,096.07	6/10/2017	2,431.77	16.02%	11.50%	11.50%	11.50%					
7/10/2016	2,129.90	7/10/2017	2,427.43	13.97%	11.50%	11.50%	11.50%					
8/10/2016	2,175.49	8/10/2017	2,438.21	12.08%	11.50%	11.50%	11.50%					
9/10/2016	2,127.81	9/10/2017	2,461.43	15.68%	11.50%	11.50%	11.50%					
10/10/2016	2,163.66	10/10/2017	2,550.64	17.89%	11.50%	11.50%	11.50%					
11/10/2016	2,167.48	11/10/2017	2,582.30	19.14%	11.50%	11.50%	11.50%					
12/10/2016	2,259.53	12/10/2017	2,651.50	17.35%	11.50%	11.50%	11.50%					

	HIGHER PARTICIPATION STRATEGY										
	Beginning		Ending			Segment	Renewal				
Segment	S&P 500	Segment	S&P 500	S&P 500	Participation	Crediting	Participation				
Start Date	Value	End Date	Value	Change	& Cap Rate	Rate	& Cap Rate				
3/10/2016	1,989.57	3/10/2017	2,372.60	19.25%	140% / 8.50%	8.50%	140% / 8.50%				
4/10/2016	2,047.60	4/10/2017	2,357.16	15.12%	140% / 8.50%	8.50%	140% / 8.50%				
5/10/2016	2,084.39	5/10/2017	2,399.63	15.12%	140% / 8.50%	8.50%	140% / 8.50%				
6/10/2016	2,096.07	6/10/2017	2,431.77	16.02%	140% / 8.50%	8.50%	140% / 8.50%				
7/10/2016	2,129.90	7/10/2017	2,427.43	13.97%	140% / 8.50%	8.50%	140% / 8.50%				
8/10/2016	2,175.49	8/10/2017	2,438.21	12.08%	140% / 8.50%	8.50%	140% / 8.50%				
9/10/2016	2,127.81	9/10/2017	2,461.43	15.68%	140% / 8.50%	8.50%	140% / 8.50%				
10/10/2016	2,163.66	10/10/2017	2,550.64	17.89%	140% / 8.50%	8.50%	140% / 8.50%				
11/10/2016	2,167.48	11/10/2017	2,582.30	19.14%	140% / 8.50%	8.50%	140% / 8.50%				
12/10/2016	2,259.53	12/10/2017	2,651.50	17.35%	140% / 8.50%	8.50%	140% / 8.50%				

	UNCAPPED STRATEGY										
Segment Start Date	Beginning S&P 500 Value	Segment End Date	Ending S&P 500 Value	S&P 500 Change	Participation Rate	Segment Crediting Rate	Renewal Participation Rate				
3/10/2016	1,989.57	3/10/2017	2,372.60	19.25%	65%	12.51%	65%				
4/10/2016	2,047.60	4/10/2017	2,357.16	15.12%	65%	9.83%	65%				
5/10/2016	2,084.39	5/10/2017	2,399.63	15.12%	65%	9.83%	65%				
6/10/2016	2,096.07	6/10/2017	2,431.77	16.02%	65%	10.41%	65%				
7/10/2016	2,129.90	7/10/2017	2,427.43	13.97%	65%	9.08%	65%				
8/10/2016	2,175.49	8/10/2017	2,438.21	12.08%	65%	7.85%	65%				
9/10/2016	2,127.81	9/10/2017	2,461.43	15.68%	65%	10.19%	65%				
10/10/2016	2,163.66	10/10/2017	2,550.64	17.89%	65%	11.63%	65%				
11/10/2016	2,167.48	11/10/2017	2,582.30	19.14%	65%	12.44%	65%				
12/10/2016	2,259.53	12/10/2017	2,651.50	17.35%	65%	11.28%	65%				



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#### This is a solicitation of insurance. A licensed insurance agent/producer will contact you.

Base plan, riders and product features may not be available in all states and may vary by state.

This flyer is only a brief summary of the key features of this policy. For more complete information, you should refer to the policy, including any applicable riders and endorsements to the policy, and other materials about the policy that you will receive. We strongly urge you to thoroughly review all of these items and to discuss any questions you have with our licensed agent/producer or with your own professional advisors, as appropriate.

All guarantees subject to the financial strengths and claims-paying ability of the issuing insurance company.

Income Advantages<sup>M</sup> – GPT Sex Distinct Policy Forms: ICC15L123P or state equivalent. In FL, D501LFL14P. GPT Unisex Policy Forms: ICC15L124P or state equivalent. In FL, D502LFL14P.

Life insurance and annuity products are not a deposit, not FDIC insured, not insured by any federal government agency, not guaranteed by the bank, not a condition of any banking activity, may lose value and the bank may not condition an extension of credit on either: (1) The consumer's purchase of an insurance product or annuity from the bank or any of its affiliates; or (2) The consumer's agreement not to obtain, or a prohibition on the consumer from obtaining, an insurance product or annuity from an unaffiliated entity.